

Summer Mixer 2015 at Flannery's Tavern on the Square was a great evening with good food, networking, community advocacy and fun.

Save the date for our Autumn Mixer Oct 1, 2015 at Mercer Vu Farms!



WHITETAIL RESORT AWARDS \$7,500 IN SCHOLARSHIPS

Whitetail Resort has recently chosen fourteen outstanding candidates to receive the 13th Annual Whitetail Resort Employee Scholarships, promoting higher education. Thirteen candidates received scholarships of \$500 each, and one candidate received the Fifth Annual Whitetail Resort - Oscar Weller Memorial Employee Scholarship in the amount of \$1,000.

Recipients are students who were employees in good standing for the 2014-2015 season at Whitetail Resort. Scholarships are awarded based on academic excellence, and Whitetail's own STEEP values which stand for Safety, Teamwork, Efficiency, Enthusiasm, and Professionalism. Each applicant must also maintain an appropriate grade level, participate in extracurricular activities, and provide adequate references.

This year's list of recipients includes 11 local high school students. These seniors are: Joseph Heintzelman, Ashley Hess, Aaron Nagy, Kayla Parson, and Abbagayle Peterson of James Buchanan High School; Megan Bishop, Nicole Kees, and Zachary Kline of Clear Spring High School; Luke Kayga of Greencastle Antrim High School; and Austin Bremerman of Spring Mills High School. Each recipient was awarded the \$500 scholarship at their respective high school award ceremonies. Three local college students; Danielle Clark and Garrett Wiles of Frostburg State University and Caitlyn Hetrick of Penn State were also awarded the \$500 scholarship.

This year's recipient of the \$1,000 Whitetail Resort-Oscar Weller Memorial Employee Scholarship is Madyson Rohrer of Greencastle Antrim High School. This scholarship is in honor of Oscar Weller, a valued employee who worked at Whitetail Resort for six years in the snowmaking department and Golf Operations. It recognizes his commitment to our organization, his dedication to our community, and thirst for knowledge in all that he pursued.



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The Chamber News is a monthly newsletter of the Tuscarora Area Chamber of Commerce. Submit your information by the 23rd of each month for inclusion. The Chamber reserves the right to edit content of submissions for space limitations. Ideas, opinions and statements expressed in articles by contributors are not necessarily those of the Chamber.



RE: Mercersburg Townfest 2015

Dear Mercersburg Business's and Business Who Support our Chamber,

It is time to plan Townfest yet again, September 26th 9am-3pm, and we hope you will consider helping. For a decade businesses have sponsored this event at a \$100 level, this remains the same in 2016. Your \$100 sponsorship is invested into the event and helps provide everything from children/family events, music, petting zoo, marketing, insurance, promotions, and more.

All sponsors are listed and thanked on www.mercersburgtownfest.com and in all media. We have included the Community Sponsor form in this newsletter and hope you will join us in 2015!

We are always looking to welcome new volunteers to run the event as well. If you are interested please call or email chamber executive director Mary-Anne Gordon to learn more, 328-5827 or mgordon@tachamber.org.

Respectfully,

The Townfest Committee of Volunteers - *Gloria Pine, Katrina Gayman, Chris Ardinger, Barb Danowski, Julie Wenger, Amy Seiders, Lisa Ambrisco, Danny Bristol, Tina Bricker and Linda Taggart*

Bright and early Monday, June 15, 2015, eleven young welders started training camp. The Tuscarora and Chambersburg Area School Districts in collaboration with JLG Cranes, Manitowoc Cranes, DL Martin Manufacturing, Myers Manufacturing, Loudon Industries, and Atlas Copco are providing a training opportunity for 11 recent graduates of James Buchanan and Chambersburg High Schools to receive industrial MIG welding training. The students will be in class for 8 hour days, 5 days a week for 4 weeks and learn MIG welding basics for welding 1/4", 1/2", and 1" steel in various configurations along with blue print reading, safety skills, and work place expectations. The companies have provided everything from donations of 6 brand new MIG welders by MillerMatic, Welding Gas and trainers from JLG, MIG welding wire and metal coupons for training from Manitowoc, welding steel form DL Martin, Myers, and Loudon Industries. Atlas Copco provided exhaust fans at the eleventh hour when another donation fell through.

Little did anyone suspect this camp would come together in February when the cost projections exceeded \$66,000 but a discussion with Mary-Anne Gordon of the Tuscarora Area Chamber of Commerce and Dan Myers of Myers Manufacturing led to a full scale push to secure local manufacturing support. Working with Mary-Anne Gordon of the Tuscarora Area Chamber of Commerce and Mike Ross of the Franklin County Area Development Corporation the requests went out and the support came in. JLG's Ted Lechene and Fiona Roberts along with Manitowoc's Brian Smith and Sharon Bair worked with welding instructor Josh Troutman to design a curriculum to ensure that the students in the camp would have the basics needed to start working upon completing the camp. Tuscarora School District Superintendent Dr. Charles Prijatelj, consulted with the companies to purchase the necessary hand tools and gather needed equipment from both school districts to transform the Agriculture Shop at James Buchanan High School into a Welding Training Center for the four week camp.

Thanks to the maintenance crew from the school and a loaner heavy duty lift from Musser Mechanics, the donations of practice welding coupons and a dumpster for used scrap were all delivered and set up at the school in preparation for Monday's first day of camp.



CHINA

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\$2,299

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Your Trip Includes:

Roundtrip international airfare & Chinese domestic airfare & tax
4 and 5-star hotel accommodations 3 meals each day Deluxe bus tours
Fluent English-speaking tour guides Entrance fees for attractions

Day 1 – IAD/Beijing

Check in at IAD International Airport for an afternoon flight. Your adventure begins as you fly trans-Pacific aboard a wide cabin jetliner.

Day 2 – Beijing

Arrive in Beijing, the Capital of China, by midnight. You will be met at the airport by your tour guide and transferred to the hotel.

Day 3 – Beijing

Visit the Tiananmen Square, the largest square in the world. Sightseeing today will continue with a tour of the Palace Museum, also known as the Forbidden City, home of 24 emperors with a total space of 9,999 rooms, and the Summer Palace, featuring the Long Corridor with painted gallery, Kunming Lake and Longevity Hill, Seventeen Arch Bridge and the Marble Boat.

Day 4 – Beijing

Tour bus excursion to the Great Wall, the 4,000 mile long and 2,000 year old construction is said to be the only man-made structure visible by the naked eye from the moon. Visit the Ming Tombs. One of the 13 Ming Emperors' Tombs is fully excavated and open for exploration.

Day 5 – Beijing

Visit the Temple of Heaven, built in 1420 A.D. Also visit Lama Temple.

Day 6 – Beijing/Xi'an

Fly to Xi'an, followed by a bus trip to the ancient City Wall and the Big Wild Goose Pagoda. Evening will include a show featuring traditional Chinese music.

Day 7 – Xi'an

Xi'an used to be the Chinese capital for 14 dynasties. In the 1980s, a local farmer dug a well in his back yard close to the tomb of the First Emperor Qinshihuang and found 6,000 clay figures, now considered the 8th wonder of the world. Morning tour bus excursion to Terra-/Cotta Warriors, Huaqing Spa Garden and the Banpo Museum, featuring a pre-historical caveman site.

Day 8 – Xi'an/Shanghai

Morning flight to Shanghai, followed by the city tours in the afternoon.

Day 9 – Shanghai

Visit the Yu Garden, a maze of marvelous pavilions, ponds, rocky works and overarching trees. Also visit the Bund, Shanghai's famous waterfront park. Tour the Pudong Economic Development Zone.

Day 10 – Shanghai/Beijing/IAD

Morning flight to Beijing, connected with the afternoon flight and it will arrive at IAD on the same day.

Price reflects double occupancy

Add \$500 for single occupancy

Add \$5,000 to fly Business Class

All tour attractions on itinerary included

Valid passport (for 6 months post trip) and visa required

No vaccinations necessary

Airport tax & air fuel surcharge included

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This travel event is sponsored by PACP. Please contact your PACP Administrator, Tiffany Fulmer Ott, to learn more. tfulmer@tifexecutiveservices.com (404) 312-0524

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Plan now to join PACP to China, with business leaders, friends or family members for this once in a lifetime China Adventure. Space is limited

CHAMBER MISSION TO CHINA, 2016

Day 1 4/7 IAD/Beijing

Check in at Washington Dulles International Airport for an afternoon flight CA818 by 4:35pm to Beijing. Your adventure begins as you fly trans-Pacific aboard a wide cabin jetliner. Cross the International Dateline.

Day 2 4/8 Beijing

(Kerry Hotel/5 star, No 1 Guanghai Road, Beijing, Tel:0086-10-65618833)

Arrive in Beijing, the Capital of China at 6:15pm. You will be met by your local tour guide at the airport. Transfer to the hotel after dinner.

Day 3 4/9 Beijing

Visit the Tiananmen Square, the largest square in the world. The Palace Museum, also known as the Forbidden City, home of 24 emperors with a total space of 9,999 rooms. A Hutong tour by rickshaw riding to see the old Beijing. Lunch at local family's house. The Summer Palace, known for the Long Corridor with a painted gallery, Kunming Lake and Longevity Hill, Seventeen- Arch Bridge and Marble Boat. Visit the Pearl Factory. Roasted Beijing Duck Dinner is arranged.

Day 4 4/10 Beijing

In the morning visit the Temple of Heaven, built in 1420 A.D., where the emperors prayed to the heaven for a good harvest. Visit the 2008 Beijing Olympic venues for the outside views of National Stadium the Bird's Nest and the National Aquatic Center. Continue the tour to the Great Wall. The 4,000- mile long and 2,000 years old construction is said to be the only man-made structure visible by the naked eye from the moon. En route visit the Jade Factory. Visit to the Ming Tombs, one of 13 Ming Emperors' Tombs is fully excavated and open for exploration.

Day 5 4/11 Beijing

In the morning visit the Temple of Heaven, built in 1420 A.D., where the emperors prayed to the heaven for a good harvest. Sightseeing also includes Lama Temple.

Day 6 4/12 Beijing/Xi'an (Golden Flower Hotel/5star, 8 Changle Road West, Tel: 0086-29-83232981)

Morning flight to Xi'an CA1289 9:30am/11:30am. Sightseeing to the Big Wild Goose Pagoda. Visit the Chinese Lacquer Ware Workshop. Evening entertainment of Tang Style Dancing Show.

Day 7 4/13 Xi'an

In the morning bus excursion to the Terra-Cotta Warriors at the Tomb of the First Emperor of Qin Dynasty. Enroute visit the Xian Art Ceramic & Terra Cotta Factory. On the way back, visit the Ancient City Wall and Banpo Museum, a preserved pre-historical cavemen site.

Day 8 4/14 Xi'an/Shanghai(Renaissance

Shanghai Yangtze Hotel/5 star, No.2099 Yan An Xi Road, Changning District,Tel:0086-21-62750000)

Flight to Shanghai by CA1215 12:15pm/2:15pm, followed by the city tour at Shanghai.

Day 9 4/15 Shanghai

The Bund, a famous waterfront park. Visit the Shanghai Silk Rug Factory. Afternoon enjoy the Yu Garden, a maze of marvelous pavilions, ponds, rocky works and over arching trees. Free time exploration of the old town bazaar. Visit the Pudong District. The amazing Era Show is arranged.

Day 10 4/16 Shanghai/Beijing/IAD



**\$250
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Supports the SAFERIDE SHUTTLE and responsible serving through educational RAMP training, includes 2 tickets to the event and your logo/company name in and on the 3 SAFERIDE SHUTTLES, on the event website and mentioned in all press releases.

Contact the Tuscarora Area Chamber of Commerce
328-5827/mgordon@tachamber.org or the committee
member who shared this form with you to sign up or
learn more.

F&M Trust Announces New Hires and Promotions

F&M Trust recently announced the following new hires: Joseph Lieb has been hired as Vice President and Assistant Technology Services Manager; Richard Boudier as Mortgage Originator in Cumberland County; and Amanda Ducey as Corporate Secretary of Franklin Financial Services Corporation and its subsidiary, F&M Trust, as well as Executive Assistant for F&M Trust. Matthew Berger was promoted to Investment & Trust Services Market Manager for Franklin, Fulton and Huntingdon Counties; and Andrew Otto, CFP®, Investment & Trust Services Relationship Manager, was promoted to Assistant Vice President.

Lieb has been working in information technology and operations in the banking industry for more than 30 years. Most recently, he served as Chief Technology Officer of Integrity Bank and previously spent nearly 20 years with Jonestown Bank & Trust as head of operations. Lieb's knowledge and experience includes alternative delivery channels, communications systems, risk management and strategic planning. In his role with F&M Trust, Lieb will supervise the bank's IT area, manage vendor relationships and implement operational controls and information security standards. Lieb earned a Bachelor's Degree in Accounting and Finance from Penn State University.

"Joe brings an exceptional level of expertise and talent to this position," said William E. Snell, Jr., President and CEO. "He is a great addition to our team and fills a crucial role within the organization."

Boudier has more than 28 years of banking experience and most recently served as Mortgage Loan Officer for Metro Bank in Harrisburg. His background includes servicing existing clients, developing prospective clients and personnel management. In his new role with F&M Trust, Boudier will be responsible for the development and growth of the bank's mortgage loan business in the Cumberland County market. Boudier holds an Associate Degree in Business Administration from Harrisburg Area Community College.

Ducey's experience includes more than seven years in the financial services industry providing support for high net-worth individuals. Most recently, Ducey served as a Financial Analyst for Wilcox Financial and Wilcox Sports Management, a diversified financial services and consulting company headquartered in Toledo, Ohio. In her new role, Ducey will manage corporate secretary duties as well as serve shareholders of Franklin Financial Services Corporation. Ducey earned a Bachelor of Fine Arts Degree from Bowling Green University in Ohio and currently holds a Series 6 as well as Life, Health and Variable Annuity Licenses.

In his new role, Berger will coordinate the customer service and business development activities for the Investment & Trust Services division in Franklin, Fulton and Huntingdon Counties. Additionally, he will continue to provide investment management and fiduciary services for both individuals and businesses. Berger is a graduate of Penn State University's Smeal College of Business where he earned a bachelor's degree in finance and accounting with a minor in business law.

Otto has more than seven years of experience in providing investment, trust, administration, estate planning and retirement planning services to clients and prospects in the Camp Hill and Mechanicsburg areas. He is a magna cum laude graduate of Messiah College and earned a master's degree from the University of Pennsylvania.



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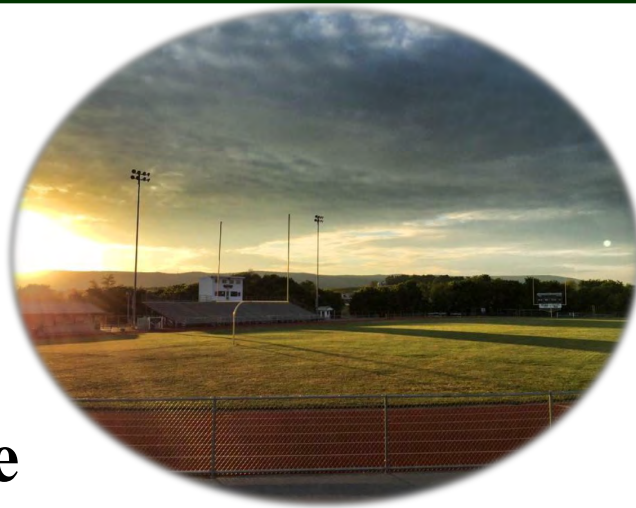
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Summer Community Usage

The Board of School Directors recognizes that public schools are established, maintained, and operated by public funds and that the school facilities belong to the community. The Board makes facilities available to the public, provided that such use does not interfere with the operations of the school district.

Harold Hunsberger Track/ Rocket Stadium:

Hours: 5:30 am - 8:30 pm

Enter at Turnstile Gate Attached
to Edwards Concession Stand

Restroom Facilities Not Available

JBHS Weight Room:

Monday and Thursday

6 pm - 8 pm

Adults - \$4.00

Students - \$2.00



Please Follow Posted Rules & Policies

Other Facilities:

Elementary School Playgrounds

Secondary Campus Grounds

T.W.E.P. Nature Trails

~ Superintendent - Dr. Charles Prijatelj ~

~ Business Manager - Eric Holtzman ~

~ Facilities Director - Stanley Morgan ~

~ Athletic Director - Larry Strawoet ~



Christine Beddard Tennis Complex:

Hours: Dawn to Dusk

Restroom Facilities Not Available

JBHS Swimming Pool:

Recreational Swim:

Monday, Tuesday, and Thursday

7 pm - 9 pm

Adult Recreation/
Fitness Swim:

Wednesday

7 pm - 9 pm

Adults - \$4.00

Students - \$2.00

Toddlers - Free

Weekend Rentals Available



Route 5 Inventory Sale!



**All Inventory*
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Public Sheriff's Sale

Thursday, July 9th @ 10 AM

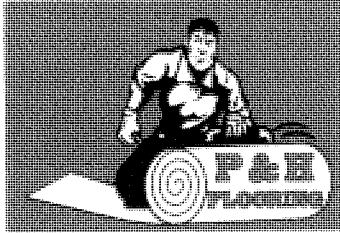
Location:

830 Wayne Avenue

Chambersburg, PA 17201

*The inventory list can be viewed/received by contacting Deputy Jonathan Nalewak of the Franklin County Sheriff's Office.





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Spring is finally upon us and time to start thinking about flooring needs. There are many monthly specials going on in the store. Hardwood, carpet, vinyl and Luxury Vinyl products. If you are sure what Luxury Vinyl Products, you should stop in and take a look at all the new styles. It is great for kitchens, dining rooms, laundry and bath areas. Looks are in wood planks and ceramic tile with easy care and repairs.

Stop in and see our new showroom, we have completely remodeled it this winter

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✓**Working to repeal the "premium tax," and other advocacy efforts:** We take action to influence public policy and work to ensure that lawmakers hear the concerns of our members—including those aspects of the Affordable Care Act that hurt business. As a member of the *Affordable Coverage Project*, a national group of trade associations and state and local chambers of commerce, the PA Chamber is working to repeal the health insurance "premium tax" and stop its harsh financial impact on smaller businesses.

We want to work not just with you—but *for* you and turn your healthcare reform confusion into benefit *solutions*.

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LEGO® Bricks

Wednesday July 8th 5:30 L E G O S! Explore STEM concepts and robotics using LEGO bricks! Parents and children work together to create a motorized LEGO project! Registration required.



Wednesday July 15th 11:00 Science M A G I C! with Chris Coote. Prepare to be oohed and aahed!



Friday July 17th 6:00 pm Paws to Read Story Time and Stuffed Animal Sleepover at the library! Special craft to benefit the Cumberland Valley Animal Shelter. **Pick up your stuffed animal Saturday July 18th between 10:00 -2:00** to learn about their nighttime adventures at the library.



Wednesday July 22nd 10:00 Tuscarora Wildlife Education Project Program. Discover what wild things Mrs. Snider brings to the library this summer!

July and August Programs continued



we learn, we build, we play with
LEGO® Bricks

Wednesday 22nd 5:30 L E G O S! Explore STEM concepts and robotics using LEGO bricks! Parents and children work together to create a motorized LEGO project! Registration required.



Wednesday July 29th 6:00 pm The First Ladies- 'Unusual For Their Time'
presented by award-winning TV produces, Andy Och

S U M M E R P A R T Y

With Adam Swartz Puppets



Wednesday August 5th 6:00

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*Allen Eshleman, Executive Director
Cove Valley Christian Youth Camp
Mercersburg, PA
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*The association's trusted
energy consultant*

Manager's Corner™: *So You Think You 'Walk the Talk'*

by Liz Weber, CMC, CSP



You may have rolled your eyes when you read the title to this article. I know I may have too if I hadn't just experienced two senior leaders **not** 'walk their own talk' just last week. If some of the best-of-the-best leaders I am able to work with don't consistently walk their own talk, the likelihood that most other 'mere' managers and leaders don't either.

If some of the best-of-the-best leaders don't consistently walk their own talk, in all likelihood most other 'mere' managers and leaders don't either.

Let me share a few of the things I witnessed with the intent that you assess how well you walk *your* talk.

1 - You say you want to hear from everyone. You say on a regular basis you want to hear from everyone to ensure you are getting a well-rounded perspective, and that every employee, not just senior staff, understands each voice is important. That's nice. Then why do you act as if you're not listening? More often than not you:

- a) Arrive late and leave early from team meetings because you have other appointments conflicting with staff/team time.
- b) Interrupt team members as they try to share their ideas or updates with your own thoughts on a completely different topic.
- c) Focus on the conversations coming to you via your phone (i.e., text and emails), instead of the people in the room with you discussing issues you stated were important.
- d) Allow select members to repeatedly not share their opinions, ideas, concerns, and questions during team time, yet they have a history of raising valid concerns with you after the meetings.
- e) Forget what you agreed to in prior meetings with the team and therefore, cause the team to rehash already debated issues.

2 - You say you want to get to know your team members better. You've stated repeatedly that you'd like to break down the walls between the executive suite and the front line to create a more relaxed, informal environment within which you got to know your team members better. This is terrific! Then why don't you take some steps to get to know your team members a bit better? Currently, you don't:

- a) Make yourself accessible to your team members. You've restricted your office hours or you've allowed yourself to be booked so tightly there is no time for team members to come to you for non-critical reasons.
- b) Introduce yourself to new team members, ask them about themselves, their ideas and challenges with their new positions, or explain how you would like to see them contribute going forward.
- c) Spend time talking with your team members about non-work topics: weekend activities, hobbies, vacations, etc.
- d) Eat meals with your team from time to time to enjoy some relaxed team time together.
- e) Greet your team members when you pass them in the hallways, ask how they're doing, and find out what's happening with their projects and how you can help them if they need you.

If some of the best of the best leaders don't consistently walk their own talk, in all likelihood most other 'mere' managers and leaders don't either. Do you?

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Liz and her team work with leaders to create focused plans for their organizations' future. Then they teach leaders how to make their plans a reality.

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Annual

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Saturday, September 26, 2015
9:00 a.m.- 3:00 p.m. • Downtown Mercersburg

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Tuscarora Area Chamber of Commerce
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Mercersburg, PA 17236

TACC 9TH ANNUAL TOURNAMENT

Whitetail Golf Resort Friday August 21, 2015

10:00 am Shotgun Start * 4-Person Scramble * Dinner Served After Play

Sponsorship Opportunities

Cart Sponsor	\$500	Logo on all cart signs, Complimentary foursome, Special thanks at meal/awards ceremony, Special mention in press release, web site and newsletter 4 available
Par3Poker Sponsor	\$500	Logo on/at game sales, Complimentary foursome, Special thanks at meal/awards ceremony, Special mention in press release, web site and newsletter 1 available
Gift Bag Sponsor	\$500	Logo on all bags, Complimentary foursome, Special thanks at meal/awards ceremony, Special mention in press release, web site and newsletter 1 available
Dinner Sponsor	\$500	Logo/banner/sign at the dinner, Complimentary foursome, Special thanks at meal/awards ceremony, Special mention in press release, web site and newsletter 1 available
Hole Sponsor	\$400	Logo sign at exclusive hole, Complimentary foursome, Special mention in press release, web site and newsletter 18 available
Hole Sponsor (no team)	\$200	Logo on sign at exclusive hole, Special mention in press release, web site and newsletter, does not include a team. (no team) 18 available
Tee Sponsor	\$100	Logo on sign at Tee, Special mention in press release, web site and newsletter. This sponsorship does not include a team. (no team) Unlimited

Tuscarora Area Chamber of Commerce

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 Attn: Golf
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9TH ANNUAL GOLF TOURNAMENT

Players Name:

Phone Number/Email:

Total Amount Enclosed:

Make Checks payable to and mail to:

Tuscarora Area Chamber of Commerce
Attn: Golf
PO Box 161
Mercersburg, PA 17236