

Tuscarora Area CHAMBER OF COMMERCE

Mercersburg, Montgomery, Peters, St. Thomas, Warren

chamber news

www.mercersburg.org
www.tuscaroraareachamberofcommerce.org



Mock Interview Day at JBHS

The 2012 Spring Mock Interview session at JBHS was a success! Exposing our children, the future workforce and leaders of our community, to real world scenarios. The chamber would like to thank teachers Mike Mele and Chris Shelley for the outstanding job they are doing continuing and growing this piece of curriculum the chamber introduced in 2008.



Thank you volunteers; Melanie Gordon F&M Trust, Judy Boyd Whitetail Resort, Tim Lachemann D.L. Martin Co., Danielle Nordyke Mercersburg Academy, FC Sheriff Dane Anthony, Tracy Thomas ACNB, FC Treasurer David Secor, Carol Carbaugh Atlas Copco, Allen Eshleman Cove Valley Camp, Kevin Shoemaker Patriot Federal Credit Union, and Beth Jones First United Methodist Day Care.

June 20, 2012 Chamber Luncheon with PCI Insurance & APPI Energy

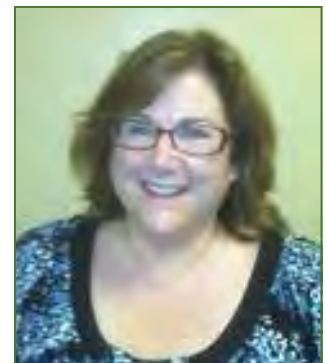
Noon-1pm
Whitetail Golf Resort
11573 Blairs Valley Rd.
Mercersburg, PA 17236
\$10 per person at the door only

Register here -
<http://www.tachamber.org/chamber/eventreg>
or 328-5827

WELCOME NEW CHAMBER BOARD MEMBERS



Julie Barthalow
Susquehanna Bank



Chris Shelley
Tuscarora School District

BOARD OF DIRECTORS

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Mary-Anne Gordon

The Chamber News is a monthly newsletter of the Tuscarora Area Chamber of Commerce. Submit your information by the 23rd of each month for inclusion. The Chamber reserves the right to edit content of submissions for space limitations. Ideas, opinions and statements expressed in articles by contributors are not necessarily those of the Chamber.

Townfest & J.E.B. Stuart

J.E.B. Stuart's Raid: Epilogue to Antietam, set for September 28 -30 in Washington County, MD and Franklin County, PA, continues to take shape as organizers plan the Civil War 150 event in conjunction with Mercersburg's 33rd Annual Townfest. Stuart's raid in October of 1862 garnered 1,200 horses from the countryside of the southern Cumberland Valley, political hostages from Mercersburg and the destruction of \$250,000 worth of military supplies, railroad property and equipment in Chambersburg. It was one of three Confederate invasions of Franklin County.

Committee members are ironing out aspects of the Civil War commemoration, scheduled for Saturday, September 29. The 2012 festival, brought to the community by the Tuscarora Area Chamber of Commerce, features a living history portrayal of Stuart's placement of cannons on the square, occupation of Mercersburg and gathering of hostages.

J.E.B. Stuart's Raid: Epilogue to Antietam begins on Friday, September 28, in Clear Spring, MD with an evening reception and dedication of a historical marker. In addition to the history activities, the weekend provides a unique opportunity for bicyclists, motorcyclists, vintage car drivers and specialty vehicle enthusiasts. They'll be given the chance to ride along the route that General Stuart traveled 150 years ago.

The ride will begin at McCoy's Ferry Ford in Clear Spring on Saturday morning and head to Mercersburg to retrace the raid by Stuart and his cavalry. Later that evening, participants will make their way to Chambersburg for a reception at Wilson College and talks by noted Civil War historians, Ted Alexander, Ed Bearss and Robert Trout.

The journey will conclude on Sunday, September 30, with a trip to Pen Mar Park, where riders and visitors can see across the valley that Stuart's Raid passed through while enjoying a period waltz in the dance pavilion. For more information: contact the chamber.



Committee pictured are (from left to right): Janet Pollard, Director of Tourism for the Franklin County Visitors Bureau; Tim Rockwell, local historian; Jim Zeger, Mayor of Mercersburg; Mary-Anne Gordon, Executive Director of the Tuscarora Area Chamber of Commerce; David Wayne Shuey, "living historian" dressed as General J.E.B. Stuart; Tom Riford, President and CEO of Hagerstown - Washington County Convention and Visitors Bureau; Betty Lee; Dr. Elizabeth George; Jerry Ross

Press release written by the FCVB.

MANAGER'S CORNER: *DO YOU LOVE OR HATE MEETINGS?*

I've had several conversations with clients lately concerning meetings. Invariably, the newer or less effective managers have the position that meetings are a waste of time. However, my clients who are successful as managers find tremendous value in meetings. But let me be perfectly clear: They find tremendous value in meetings that are necessary, focused, and well managed. And we all know, most meetings don't meet those criteria, and as a result, they are a waste of time.

To ensure meetings you're responsible for aren't a waste of time, let me share some pointers on how to manage them effectively:

1. Identify the purpose of your potential meeting.
 - A. Information sharing - Do you need to share the same information in the same fashion at the same time with all attendees? Do you need to be able to see or hear their immediate reactions? If so, call a meeting. If not, don't. Send an email, write a blog, send a video blog, or convey the message in some other fashion.
 - B. Team building - Do you need to get your team members together to reconnect? Do your team members forget the efforts of one another? If so, call a meeting to discuss and review each team or team member's contributions to the project. If not, don't. Send an email, write a blog, send a video blog, or convey the message in some other fashion.
 - C. Brainstorm - Do you need to brainstorm ideas with the people in the room/on the call? Do you need the energy and creativity this particular group of people can generate? If so, call a meeting. If not, don't. Ask for their input in an email, blog, video blog, or in some other fashion.
 - D. Make a decision - Do you need group input to discuss an issue and make a decision? Do you need the input from this particular group of people to discuss the issue from all relevant points of view. Do they have a vote or say in the final decision or do you simply want their input into the decision? (TIP: Let them know either way how the decision will be made so they're not frustrated when you make the final decision.) If so, call a meeting. If not, don't. Ask for their input in an email, blog, video blog, or in some other fashion.
2. Decide if you need to meet in person. If all attendees are within the same facility, meet in person. If not, use Skype, GoToMeeting, WebEx or some other means to cut unnecessary travel time. If attendees have to travel to attend the meeting, there's built in waste. Now I know many of you are thinking, "But if they're sitting at their desks instead of being here, they'll multi-task or otherwise be distracted." That's probably true and that's an indication your meetings are boring or their attendance isn't truly needed. If your meetings are necessary, focused, and well-managed, people will pay attention and participate.
3. Create, send ahead, and then work from an agenda. The agenda doesn't need to be long or snazzy. It simply needs to state the planned Start and Stop times, the purpose (See #1 above), what you need of each person before the meeting, and what they need to bring or be prepared to share/discuss at the meeting.
4. Start on time. Respect their time. This skill alone will gain you points.
5. Create and follow some basic meeting rules. My standards are:
 - A. Be on time and prepared
 - B. Clarify how decisions will be made (Unilateral, Consensus, or Majority Rules).
 - C. Do not talk over one another. Limit sidebar conversations. Limit interruptions.
 - D. Get to the point. No speeches.
 - E. Seek contrary opinions.
 - F. Everyone participates. You're here because of the expertise you are expected to bring to the discussion.
 - G. Everyone can hold everyone else, the manager included, accountable to follow the rules.
 - H. End on time or before if the purpose has been achieved.
 - I. Conclude the meeting by ensuring everyone knows: Who is going to do what by when?
6. Again: Follow the agenda. Work the agenda to control the "rabbit hunts" (i.e., discussions that go down "rabbit holes" discussing tangent details)
7. End on time (see #5h above).



So, are meetings a waste of time? Yes, if they're unfocused and not well managed. However, if you want to be a successful manager, learn how to set-up and then manage your meetings well. Let your meetings become the focus for a team debate and be THE example of tremendously valuable meetings.

Tuscarora Area CHAMBER OF COMMERCE

19 North Main Street • Mercersburg, PA 17236

717-328-5827

info@mercersburg.org

info@tuscaroraareachamberofcommerce.org

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FootHill Flea Market 2012 Expansion Grand Opening



Mercersburg Townfest

Saturday September 29th, 2012 • 9am-4pm Downtown Mercersburg

2012 EXCLUSIVE SPONSORSHIPS		
Event Map Sponsor	10x20 spot included special mention with logo as “Map Sponsored by” on the map, in ads, press release, web site and newsletter. .	1 Available \$500
Commercial Sponsor	10x20 spot included, special mention as “The chamber of commerce and _____ invite you to Mercersburg Townfest” in the Comcast Spotlight commercial.	1 Available \$500
Entertainment Sponsor	10x20 spot included, special mention as “Entertainment Sponsored by” in ads, press release, web site and newsletter	1 Available \$500
Family Reptile Petting Zoo Sponsor	10x20 spot included, special mention as “Petting Zoo Sponsored by” in ads, press release, web site and newsletter, signage in reptile area.	1 Available \$500

Tuscarora Area Chamber of Commerce

Phone: 717-328-5827
E-mail: mgordon@tachamber.org
PO Box 161
Mercersburg, PA 17236

Name _____

Address _____

Phone/Email _____

Bill Me Invoice Me

Sign up for: Price

- Event Map Sponsor \$500.00
- Commercial Sponsor \$500.00
- Entertainment Sponsor \$500.00
- Reptile Zoo Sponsor \$500.00

Call to confirm availability!



REGISTRATION FORM

Come and compete to be the
Townfest Champion!

**Chili tasting from 12p.m. until 3p.m. or as long as
the chili lasts.**

The public will pick the winner!



SEPTEMBER 29, 2012

Group or Organization Name: _____

Contact Person: _____

Phone Number: _____

Email: _____

Using Propane Stove: _____

I understand and agree to the rules: _____

Please sign in agreement with the rules and regulations and return with payment.

Rules on the reverse of this form.

Registration fee per chili type/table \$10.00. If you have more than one chili at a table, add \$10 to registration for each. Chili winner will receive \$100 and a trophy, 2nd place \$50, 3rd place \$25. Best Booth winner will receive \$50 cash. First place winners also receive free entry into the 2013 contest.

Submit by September 1, 2012 to ensure your spot!

Please make Check or Money Order payable to TACC

Please mail Registration Form with check enclosed to:

**Tuscarora Area Chamber of Commerce
Attn: "Chili Cook-Off"
PO Box 161
Mercersburg, PA 17236**

For more information: 717-328-5827 or info@tachamber.org



Sponsored by



OFFICIAL RULES

Serving: 12:00PM to 3:00 PM Winners Announced 4:00 PM

CHILI COOK-OFF RULES

1. Check in your team at the Chili Tent before 10:30am. You may check in as early as 9am.
2. Your team must have 2-4 people. You are required to have 2 people serving and greeting the public at all times.
3. A minimum of 10 gallons of chili is **required** to serve to public.
4. Chili must be labeled Hot, Medium, or Mild.
5. A propane stove is **required**.
6. Each space is 10' Long x 6' Deep.
7. Chili must be cooked off site and prepared in a sanitary manner.
8. You must have thermometer available for inspection. Chili must be kept at least 140 degrees and covered with a lid when not serving.
9. You must be willing to taste your own chili.
10. Townfest will provide; table, outlet, tablecloth, four (4) chairs, tasting cups, spoons and napkins for visitors and judges.
11. Please bring all items needed, such as: all recipe ingredients, ice chest, roasters/crock-pots/ propane stoves, extension cords, accessories, and other useful items. You are responsible for all garnishes; peppers, crackers, sour crème, etc.
12. Please have a poster with the name of your group for display. Brochures, etc. may be on your table.

BEST BOOTH RULES

1. Each space is 10' Long x 6' Deep.
2. You must be respectful to others, no offensive displays, noise or music.
2. Lewdness and nudity is prohibited.
3. The use of firearms, explosives, or pyrotechnics is prohibited.
4. Interfering with other contestants is prohibited.



Please mail Registration Form with check enclosed to:

Tuscarora Area Chamber of Commerce, Attn: "Chili Cook-Off", PO Box 161, Mercersburg, PA 17236 For more information: 717-328-5827 or info@tachamber.org

VENDOR'S CONTRACT

1. The morning of the "Townfest," volunteers will be on the Square at 6:00am. Food vendors must check in by **7:00am**. All other vendors must check in by **7:30am**.
2. Each vendor space is 20 ft. long by 10 ft. deep, as designated by TACC.
3. All booth assignments will be made on a first come/first serve basis by the order of receipt of full payment for space.
4. No vendor may sublet or apportion space in whole or in part without committee approval.
5. No alcohol is permitted at "Townfest".
6. Vendor's space must be left clean and clear of debris. All food vendors are responsible for clean up and are asked to provide garbage cans/bags for their customers. Vendor's spaces that are left untidy will be charged a **\$10.00** clean-up fee.
7. "Townfest" space must be open and staffed for the duration of the show.
8. **Breakdown is 4:00pm sharp.** Vendors may not breakdown or leave prior to this time. A **\$35.00** penalty will be charged.
9. No refunds will be given under any circumstance.
10. The committee reserves the right to approve or disapprove any application for space in regard to character of exhibit.
11. The Chamber will provide **NO INSURANCE**. Any insurance must be contracted by the vendor through his/her own insurance agent. **Food Vendors must provide proof/certificate of food serving/event insurance.**
12. The Chamber will not be responsible for any injury or loss that may arise to a lessee, his/her employees or his/her property for any cause, while said persons or property is in the Borough of Mercersburg. The Vendor, by execution of the agreement waives any and all claims for damages or loss against the Tuscarora Area Chamber of Commerce, its officers, agents and employees and does indemnify and hold harmless the Tuscarora Area Chamber of Commerce, its officers, agents and employees from all claims of loss or damages resulting from vendor's participation in the 2012 Townfest.
13. Confirmation of participation and/or booth assignment may be verified by calling the Chamber office one week prior to the event at **717-328-5827**.
14. **The "Townfest" will occur rain or shine.**
15. The "Townfest" cannot guarantee any space availability after August 30, 2012.

KEEP THIS PORTION
FOR YOUR RECORDS.

Tuscarora Area
Chamber of Commerce
PO Box 161
Mercersburg, PA 17236



Saturday September 29th, 2012
9am-4pm Downtown Mercersburg

*A CELEBRATION OF SMALL TOWN
MAIN STREET AMERICA*

*ARTISANS, CRAFTERS, JEWELERS,
FOOD VENDORS, CIVIC GROUPS,
LOCAL BUSINESSES
AND MUSICIANS ARE INVITED
TO PARTICIPATE IN THE EVENT*

Coordinated by:
THE TUSCARORA AREA
CHAMBER OF COMMERCE

www.mercersburgtownfest.com

NAME: _____

ADDRESS: _____

EMAIL: _____

PHONE: _____

I have read the contract on the reverse side and agree to all the terms.

(Signature Required)

Please check, which applies below and specify a type:

Chamber of Commerce Member

_____ \$45

Vendor/Exhibitor/Non-Profit Group

_____ \$50

Food Vendor

_____ \$75

TOTAL _____

What do you sell? _____

Electricity is not available.



*Nestled in the foothills of the
Tuscarora Mountains;
Mercersburg is a quaint town
with a historic past. Our
Townfest is the largest one-day
festival in Franklin County
attracting over 100 vendors and
5000 visitors each year.
What a wonderful opportunity
for you to exhibit your talents!
We invite you to be a part of our
cozy town's annual festival.*



Please read the contract on the back of this brochure and mail your information along with your exhibitor's fee to:

Chamber of Commerce
PO Box 161
Mercersburg, PA 17236

Make checks payable to:
"Tuscarora Area Chamber of Commerce."

Questions?
Call (717) 328-5827 or email
mgordon@tachamber.org

*Whether you're
an artist...*



a musician...



*or a culinary
connoisseur...*



*you won't want to miss this year's
festival. It promises to be bigger
and better each year!*

LOCATION:

From I-81 N: Take Exit 5 in PA. Go West on Rt. 16 for 12 miles into downtown Mercersburg.

From Rt. 70 E: Take I-81 N Exit 5 in PA, Rt. 16 West 12 miles into downtown Mercersburg.

From Harrisburg: I-81 S to Exit 5 to West Rt. 16 12 miles into downtown Mercersburg.

TACC 6TH ANNUAL TOURNAMENT

Whitetail Golf Resort Friday October 12, 2012

11:00 am Shotgun Start 4-Person Scramble Brunch Preceding & Dinner/Awards to Follow

Team Sponsorship Opportunities

Cart Sponsor 3 available	\$500	Logo on all cart signs, Complimentary foursome, Special thanks at meal/awards ceremony, Special mention in press release, web site and newsletter
Brunch Sponsor 1 available	\$500	Logo on Brunch Bag (you provide logo/sticker or bag), Complimentary foursome, Special thanks at meal/awards ceremony, Special mention in press release, web site and newsletter
Mulligan Sponsor 1 available	\$500	Logo on Mulligan tickets, Complimentary foursome, Special thanks at meal/awards ceremony, Special mention in press release, web site and newsletter
Golf Ball Sponsor 1 available	\$500	Your name on Golf Balls made for the event, Complimentary foursome, Special thanks at meal/awards ceremony, Special mention in press release, web site and newsletter
Hole Sponsor 18 available	\$400	Logo sign at exclusive hole, Complimentary foursome, Special mention in press release, web site and newsletter
Hole Sponsor (no team) 18 available	\$200	Logo on sign at exclusive hole, Special mention in press release, web site and newsletter, does not include a team.
Tee Sponsor (no team) Unlimited	\$100	Logo on sign at Tee, Special mention in press release, web site and newsletter. This sponsorship is for those who support the chamber and this fundraising event, and does not include a team.

Tuscarora Area Chamber of Commerce

Phone: 717-328-5827
E-mail: mgordon@tachamber.org
PO Box 161
Mercersburg, PA 17236

Name _____
Address _____

Phone _____

Method of Payment

Bill Me Payment Enclosed

Sign up for:

	Price
<input type="checkbox"/> Cart Sponsor	\$500.00
<input type="checkbox"/> Brunch Sponsor	\$500.00
<input type="checkbox"/> Mulligan Sponsor	\$500.00
<input type="checkbox"/> Golf Ball Sponsor	\$500.00
<input type="checkbox"/> Hole Sponsor w/Team	\$400.00
<input type="checkbox"/> Hole Sponsor without Team	\$200.00
<input type="checkbox"/> Tee Sponsor	\$100.00

List players on the back of this form.

Signature _____

TACC 6TH ANNUAL GOLF TOURNAMENT

Players Name:

Phone Number/Email:

Total Amount Enclosed:

Make Checks payable to and mail to:

Tuscarora Area Chamber of Commerce
Attn: Golf
PO Box 161
Mercersburg, PA 17236

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Is your business making these critical mistakes?

You must learn these 25 new solutions!

- 7 Mistakes that most non-professional bookkeepers make with QuickBooks®
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Stop hurting your cash flow and put an end to your bookkeeping nightmares with this fast-paced and informative Training Course.

Class Dates:

Thursday, June 21, 2012 ~ 9:00 A.M. to 1:00 P.M.

Thursday, July 19, 2012 ~ 9:00 A.M. to 1:00 P.M.



Location: 720 Norland Avenue, Chambersburg, PA 17201
www.schultheisscpa.com

Who should attend QuickBooks® Training?

- Spouses who help with the books on a part-time basis
- Business owners who want to avoid mistakes and improve cash flow
- Partners looking for long-term answers to accounting problems
- Bookkeepers who need a better understanding of QuickBooks®



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**CALL (717) 267-2100 or
FAX this completed registration to (717) 267-1464 or
MAIL this registration to Schultheiss & Associates**

Course: **\$129.00** per person (includes Continental breakfast)

Class date _____/_____/_____
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 Company Name _____
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 City _____ ST _____ ZIP _____
 Phone _____
 Fax _____
 Email _____
 Additional Registrants:
 1) _____
 2) _____

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 this form to: 717-267-1464 or
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 Signature: _____



**Call About QuickBooks Training For Contractors
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A 48-year banking relationship gives this local business real horsepower.



Left to right:
Phil Pantano, Commercial Services Relationship Manager, F&M Trust
Skip Jennings, Owner, Jennings Chevrolet Buick GMC - Chambersburg

For 48 years, **Skip Jennings** of Chambersburg has counted on F&M Trust for great local service and value with his business and personal banking. In 1986, when he encountered an opportunity to purchase a local Chevrolet dealership to add to his brand line-up, the F&M Trust commercial lending team helped the Jennings family hit the asphalt running.

Since then, **Jennings Chevrolet Buick GMC** has continued to rev up its sales. In 2005, Skip connected with **Phil Pantano** at F&M Trust for a shiny new financing package so he could acquire property and build a state-of-the-art sales and service facility. Phil's high-octane customer service kicked into gear and quickly got the smooth-running financing in place.

Today, Skip's business has grown to employ nearly 70 people and he continues to get great mileage from his total banking relationship—financing, deposit accounts, plus 401(k) retirement planning, investments and more.

If you're ready for a 100% local banking partner who can give your business the horsepower it needs for superior performance, talk to F&M Trust about:

- > **Commercial Development Loans**
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- > **Better Business Checking** and More

For a no-obligation meeting, call Phil Pantano at (717) **261-3669** or visit your nearest F&M Trust community office.

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369-3240

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Lincoln Way East
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264-9414

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264-6116

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Trish Hanks: 264-6116
Melanie Gordon: 369-3240
Phil Pantano: 261-3669

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369-3240

West Side
1100 Lincoln Way West
263-9168

Philadelphia Avenue
2405 Philadelphia Ave.
264-5122

Lincoln Way East
1712 Lincoln Way East
264-9414

Memorial Square
20 South Main Street
264-6116

Norland Avenue
870 Norland Avenue
262-2085

Orchard Park
841 Wayne Ave.
263-1801

Mercersburg's "Kids Love History" Scholar Program announces a

**Two
Ways
To Win**

History Writing Contest

**Over
\$1,000
In Prizes!**

Open to all students enrolled or recently graduated (2012) from the Tuscarora School District including students who are home schooled. The goal of the Scholar Program is to further students' knowledge of local historical events and to encourage them to explore how these events are applicable to their everyday lives.

There are two ways to win:

One – Write a **book report** on the recently published Journey to Gettysburg – One Family's Civil War by Robert J. Trout. This work of historical fiction examines the life of the Scott Family and their reaction to the raid on Mercersburg by General J.E.B. Stuart in 1862. The report should be based on how the events of that day changed the lives of the Scott family, specifically the children, Ruth and Tom Scott. Journey to Gettysburg is available for loan or purchase at the Fendrick Library. It can also be purchased at Modnur's Pharmacy or online from Amazon.com.

Two – Write an **essay** on Mercersburg's Justice William Smith (who many say, in 1765, formulated the principles that "ended British rule in America"). Discuss how Justice Smith and his ideas are tied to the "revolutionary" activities on the Boston Commons in 1775. Some websites helpful in research are: www.smithrebellion1765.com and www.savesmithhouse.com.

Book Report Contest

1st prize	\$200.00
2nd prize	\$100.00
3rd prize	\$50.00
Prize for a student 5 th grade or younger	- \$50.00

Essay Contest

1st prize	\$400.00
2nd prize	\$200.00
3rd prize	\$100.00

- Prizes in both contests will be awarded on the basis of originality of thought, spelling, grammar, and adherence to contest rules.
- All prizes will be awarded at a ceremony at the Lions Mercersburg Fair on the evening of August 18, 2012. Winners need not be present to receive award.

See submission guidelines, rules & regulations on other side.

Mercersburg's Kids Love History Scholar Program History Writing Contest

Submission Guidelines, Rules and Regulations

1. All entries must be original works, in English. Plagiarism, which includes the use of third-party poetry, song lyrics, characters or another person's ideas, without written permission or proper acknowledgment will result in disqualification.
2. To be eligible, entries must be works of prose, from 350 to 1,000 words in length. Entries must be submitted on 8 ½" x 11" white paper, double spaced, with numbered pages. Email submissions may be in .doc, .docx or .pdf format.
3. Each entry must have a cover page with the title of the work, the author's name, full mailing address, telephone number and email address. Each subsequent page must carry the title and a page number, but NOT the author's name or any other information that may serve to identify the author.
4. Submissions may be mailed or delivered to the Fendrick Library by closing time August 1st 2012. Fendrick Library, 20 North Main Street, Mercersburg, PA 17236. They may also be submitted electronically to: kids@kidslovehistory.org. Include Entry Form below with submissions.
5. Each entrant may submit only one entry per contest.
6. No entry fee is required.
7. Kids Love History Scholar Program reserves the right to use entries for promotional purposes. All other rights to the entries remain the property of the author.
8. All entries are final. No revisions will be accepted.
9. Judging panel will be comprised of professionals unaffiliated with Kids Love History Scholar Program. The decisions of the judges are entirely their own, and are final.

Winners will be individually notified of the results by phone or email by August 15, 2012.

ENTRY FORM

Name : _____

Address: _____

Phone: _____

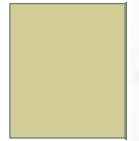
Email: _____

Title of Submission: _____

YES, I am an enrolled or home school student in the Tuscarora School District or a 2012 graduate.

FOOTHILL FLEA MARKET

6520 CHARLESTOWN RD MERCERSBURG PA 17236



INDOOR FLEA MARKET

OPEN SATURDAY & SUNDAY

8:00 AM TO 5:00 PM

OPEN YEAR ROUND

VENDORS WELCOME

SNACK BAR ON SITE

CELEBRATING OUR ONE
YEAR ANNIVERSARY

WITH A CHICKEN BBQ

JUNE 23, 2012

COME CELEBRATE WITH US AND FIND THAT ITEM YOU HAVE
BEEN LOOKING FOR



2nd Annual 5-miler

PROCEEDS BENEFIT MPMC PROJECT

The MPMC (Montgomery, Peters, Mercersburg Connectivity) goal is to build community vibrancy and enhance public spaces by connecting people and places with safe routes for pedestrians and cyclists

New This Year!!!!
Children's Fun Run
MPMC Health and Fitness
Expo

5 mile run/walk
Saturday, June 16, 2012 8:00 am
Lions Club Park
405 S. Park Ave. Mercersburg

The Runner's Sole



Race day registrations will take place at the Lions Club park pavilion.

Awards: 10 year age group awards based on pre-registrations

Race Day Registration and Packet Pick-up: 6:45 a.m. - 7:45 a.m.

Entry Fees: Entries postmarked by **May 21, 2012** - \$30.00 with t-shirt; \$25.00 without t-shirt

Entries postmarked **after May 21, 2012** - \$25.00 - no t-shirt guaranteed

(t-shirts will be ordered for pre-registered and supplied to race day registered on a first come first served basis)

Children's Fun Run - \$6.00 for the t-shirt.

Complete, clip, and mail to:
MPMC 5 miler
% Danielle Fox
5344 Fort Loudon Road
Mercersburg, Pa 17236

MPMC

Montgomery, Peters, Mercersburg Connectivity



visit us online at:

www.mpmcproject.org
and mac4wellness.org

Name: _____ Age on race day _____

Address: _____

City: _____ State: _____ Zip Code _____

Email _____

Gender (circle one) male female

t-shirt size: Adult S M L XL
Child S M L

WAIVER:
Upon acceptance of my entry, I, the undersigned, assume all the risks associated with running in this event and do hereby release and discharge MACWell, MPMC, and all other race representatives from any and all claims for damage, demands, and causes of action arising from or as a result of my participation in the race.

*Participants under 18 years of age must have a parent or legal guardian sign the application.

Athlete's signature _____

Parent/guardian must sign for runners under 18 years of age

PENNSYLVANIA FAST FACTS

MAY 2012 EDITION

Each of the following sections is a quick snapshot of Pennsylvania's many different labor market and economic data sets

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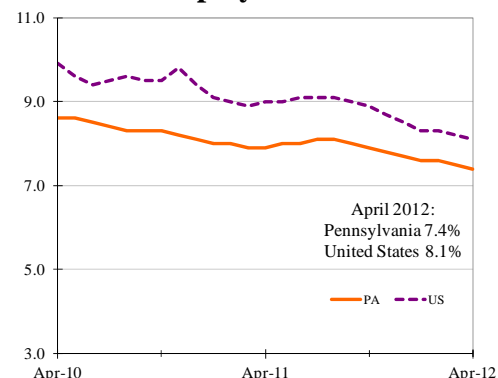
For additional information, please contact:
Center for Workforce Information & Analysis (CWIA)
 Call: 1-877-493-3282; Fax: 1-717-772-2168
 E-mail: workforceinfo@pa.gov
www.paworkstats.state.pa.us



Release Date: 05-25-2012
Next Release Date: 06-22-2012

LABOR FORCE STATISTICS

Unemployment Rate



Unemployment Rate (All data are seasonally adjusted)

- Pennsylvania's unemployment rate was 7.4% in April 2012
- Pennsylvania was ranked 28th (lowest rate) in the U.S.
- O-T-M change was -0.1 percentage points
- O-T-Y change was -0.5 percentage points
- Pennsylvania's unemployment rate has been at or below the U.S. rate for 66 consecutive months
- Change since December 2007 (the official start of the recession, at which time the unemployment rate was 4.6%) was +2.8 percentage points
- Change since February/March 2010 (when the unemployment rate peaked at 8.7%) was -1.3 percentage points
- PA's rate is forecast to be at 7.4% in 3rd quarter 2012 (see page 27 for additional Global Insight forecasts)
- April unemployment rates for DC 9.5%, NJ 9.1%, NY 8.5%, OH 7.4%, WV 6.7%, DE 6.8%, MD 6.7% (see page 20 for additional information)

O-T-M: Over-the-Month
O-T-Y: Over-the-Year

Unemployment

- Pennsylvania's unemployment for April was 474,000
- O-T-M change was -6,000, O-T-Y change was -33,000
- Change since December 2007 was +182,000 (+62.3%)

Employment

- Pennsylvania's employment for April was 5,954,000
- O-T-M change was +27,000, O-T-Y change was +66,000
- Change since December 2007 was -134,000 (-2.2%)

Labor Force

- Pennsylvania's labor force for April was 6,428,000
- O-T-M change was +21,000, O-T-Y change was +32,000
- Change since December 2007 was +48,000 (+0.8%)

UNEMPLOYMENT DEMOGRAPHICS

PA Unemployment Rate by Demographic Group

Group	2012	2011	2011	2010
	Q1	Q4	Q1	Q1
Total	7.8%	7.1%	7.7%	9.2%
White	6.7%	6.3%	7.0%	8.1%
Black	15.9%	13.0%	13.0%	18.5%
Male	7.8%	7.2%	8.8%	11.1%
Female	7.9%	7.0%	6.5%	7.1%
16-19	17.4%	14.4%	12.0%	20.8%
20-24	13.2%	11.1%	11.7%	16.1%
25-54	6.9%	6.3%	7.4%	8.3%
55+	6.0%	6.2%	5.8%	7.0%

Source: U.S. Bureau of Labor Statistics, Current Population Survey (CPS)

- The unemployment rates for whites, males, and workers ages 25-54, were lower than a year ago (1st quarter), 2012 versus 2011.
- Blacks, females, and younger workers had the highest rates.

PA Unemployment Rate by Educational Group

Group	2012	2011	2011	2010
	Q1	Q4	Q1	Q1
Less than a HS diploma	14.1%	12.9%	13.2%	15.4%
HS graduates, no college	9.7%	7.9%	9.1%	10.4%
Some college, no degree	6.6%	7.1%	6.9%	11.4%
Associate degree	5.3%	5.4%	4.8%	5.6%
Bachelor's degree or higher	4.1%	4.3%	4.1%	4.5%

Source: U.S. Bureau of Labor Statistics, Current Population Survey (CPS)

- In the 1st quarter 2012, the unemployment rate generally decreased with each increasing level of education.

Select PA Labor Force Characteristics

Quarter	Discouraged Workers	Part Time for Econ. Reasons	Average Duration of Unemployment (Weeks)	Labor Force Participation Rate	Employment to Population Ratio	Underemployment Rate (U6)	Long-Term Unemployed (>26 Weeks)
2012 Q1	42,900	327,500	31.1	63.2%	58.3%	14.4%	185,900
2011 Q4	23,200	279,600	29.5	62.8%	58.4%	12.9%	147,700
2011 Q1	37,200	337,300	37.1	63.2%	58.4%	14.7%	210,600
2010 Q1	23,700	330,000	27.4	63.6%	57.8%	15.6%	200,200

Source: U.S. Bureau of Labor Statistics, Current Population Survey (CPS)

- From 1st quarter 2011 to 1st quarter 2012, the percent of long-term unemployed, or those who have been unemployed for more than six months, decreased from 43% to 37%.
- Pennsylvania's 1st quarter 2012 U6 underemployment rate (which can be used to gauge the true nature of unemployment) was 14.4%.

POPULATION DEMOGRAPHICS

The U.S. Census Bureau's Population Estimates Division recently released the 2011 County Population Estimates. The data is the first county-level population estimates data created using the 2010 Census total population counts as a base.

Percent Estimated Population Increase, Pennsylvania Counties: 2011

Rank	County	July 1, 2011 Population Estimate	April 1, 2010 Population Estimates Base	Numeric Population Change	Percent Population Change
1	Cumberland	237,892	235,408	2,484	1.1%
2	Chester	503,897	498,886	5,011	1.0%
3	Lehigh	352,947	349,497	3,450	1.0%
4	Tioga	42,419	41,981	438	1.0%
5	Franklin	150,811	149,618	1,193	0.8%
6	Lancaster	523,594	519,448	4,146	0.8%
7	Sullivan	6,479	6,428	51	0.8%
8	Philadelphia	1,536,471	1,526,006	10,465	0.7%
9	Lebanon	134,311	133,573	738	0.6%
10	Lycoming	116,747	116,108	639	0.6%

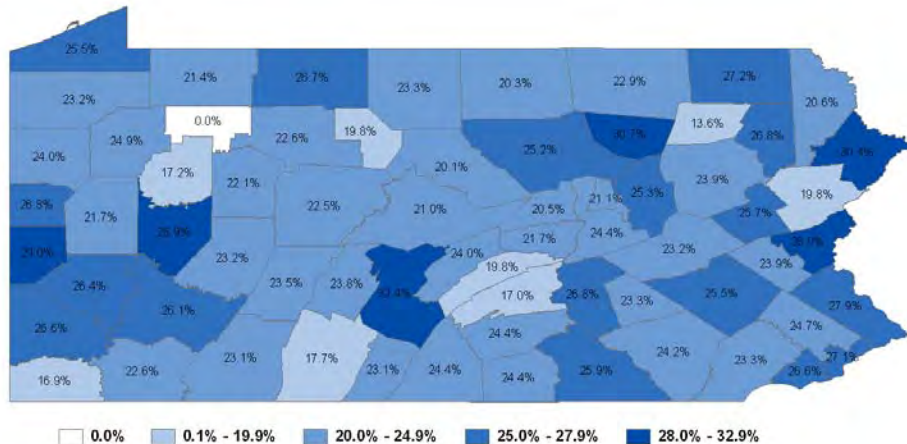
Source: Penn State Data Center, US Census Bureau 2011 County Population Estimates

Last decade, Pike and Monroe counties, on Pennsylvania's northeastern border with New Jersey and within commuting distance to New York had some of the largest population gains because of high migration rates from neighboring states. However, the 2011 County Population Estimates reveal that Monroe County gained only 40 people between April 1, 2010 and July 1, 2011, while Pike lost 515 people during the time period. These counties have begun to experience a shift in population change because of a reduced number of people moving to the counties from other states.

Philadelphia County, which grew by 10,465 people, had the largest estimated gain in population between April 1, 2010 and July 1, 2011 among Pennsylvania Counties. Chester and Montgomery counties, located just outside of Philadelphia, followed with estimated population increases of 5,011 and 4,336, respectively. These three counties accounted for nearly half (48.9 percent) of Pennsylvania's overall population increase of 40,507 during the period April 1, 2010 and July 1, 2011. Outside of Southeastern Pennsylvania, Lancaster (4,146), Allegheny (3,718) and Lehigh (3,450) counties had the largest numeric population gains. The growth of population in Philadelphia and Allegheny counties marks another change to growth patterns from previous decades.

WORKFORCE INDICATORS

2011 Q2 Percent of Manufacturing Workers 55 and Older by County



Source: U.S. Census Bureau; Local Employment Dynamics (LED) Program

2011 Q2 Top Manufacturing Groups Employing Workers 55 and Older

NAICS	Industry Group	Workers 55+	Total Employment	% Workers 55+
	All industry groups	1,194,450	5,426,530	22.0%
31-33	Manufacturing	141,902	569,904	24.9%
3151	Apparel Knitting Mills	159	375	42.4%
3131	Fiber, Yarn, and Thread Mills	135	320	42.2%
3132	Fabric Mills	895	2,502	35.8%
3152	Cut and Sew Apparel Manufacturing	1,636	4,580	35.7%
3141	Textile Furnishings Mills	319	944	33.8%
3159	Apparel Accessories and Other Apparel	173	515	33.6%
3112	Grain and Oilseed Milling	392	1,189	33.0%
3311	Iron and Steel Mills and Ferroalloy	4,370	13,334	32.8%
3361	Motor Vehicle Manufacturing	347	1,059	32.8%
3169	Other Leather and Allied Product Manufacturing	73	233	31.3%
3122	Tobacco Manufacturing	267	860	31.0%
3325	Hardware Manufacturing	230	742	31.0%
3312	Steel Product from Purchased Steel	2,158	7,052	30.6%
3365	Railroad Rolling Stock Manufacturing	1,879	6,191	30.4%
3253	Pesticide, Fertilizer, and Other Agricultural Chemical Manufacturing	168	562	29.9%
3339	Other General Purpose Machinery	3,276	10,980	29.8%
3133	Textile and Fabric Finishing and Fabric Coating Mills	308	1,036	29.7%
3272	Glass and Glass Product Manufacturing	1,884	6,389	29.5%
3334	Ventilation, Heating, Air-Conditioning, and Commercial Refrigeration Equipment	1,437	4,878	29.5%
3221	Pulp, Paper, and Paperboard Mills	1,179	4,004	29.4%

Source: U.S. Census Bureau; Local Employment Dynamics (LED) Program
 Note: NAICS is the North American Industry Classification System

WORKFORCE INDICATORS

The following is an example of the occupations commonly found in an aging industry identified using Local Employment Dynamics (LED) data.

Occupations Commonly Found In: Steel Product from Purchased Steel (NAICS: 3312)

Establishments primarily engaged in manufacturing iron and steel tube and pipe, drawing steel wire, and rolling or drawing shapes from purchased iron or steel.

Occupational Code	Occupational Title	Percent of Industry 2008	Estimated 2018 Percent
51-4021	Extruding & Drawing Machine Setters/Oprs/Tndrs, Metal & Plastic	8.5%	8.6%
51-4031	Cutting, Punching & Press Machine Setters/Oprs/Tndrs, Metal & Plastic	7.8%	7.1%
51-4023	Rolling Machine Setters/Oprs/Tndrs, Metal & Plastic	7.2%	7.3%
51-9198	Helpers, Production Workers	5.9%	6.0%
51-4121	Welders, Cutters, Solderers & Brazers	5.6%	6.0%
51-1011	Supervisors - Production & Operating Workers	4.2%	4.3%
51-4081	Multiple Machine Tool Setters/Oprs/Tndrs, Metal & Plastic	4.1%	4.5%
49-9041	Industrial Machinery Mechanics	3.3%	3.9%
51-9061	Inspectors, Testers, Sorters, Samplers, & Weighers	2.9%	2.8%
43-5071	Shipping, Receiving, & Traffic Clerks	2.7%	2.7%
53-7051	Industrial Truck & Tractor Operators	2.4%	2.2%
41-4012	Sales Representatives	2.3%	2.4%
53-7062	Laborers & Freight, Stock & Material Movers, Hand	2.3%	2.1%
49-9042	Maintenance & Repair Workers, General	2.1%	2.2%
53-7063	Machine Feeders & Offbearers	1.8%	1.7%
51-4034	Lathe & Turning Machine Tool Setters/Oprs/Tndrs, Metal & Plastic	1.7%	1.6%
53-7021	Crane & Tower Operators	1.6%	1.6%
51-4191	Heat Treating Equipment Setters/Oprs/Tndrs, Metal & Plastic	1.6%	1.6%
53-7064	Packers & Packagers, Hand	1.6%	1.3%
51-4022	Forging Machine Setters/Oprs/Tndrs, Metal & Plastic	1.5%	1.2%
11-3051	Industrial Production Managers	1.3%	1.3%
43-5061	Production, Planning, & Expediting Clerks	1.3%	1.3%
51-4033	Grinding, Lapping, Polishing & Buffing Machine Tool Setters/Oprs/Tndrs, Metal & Plastic	1.2%	1.2%
51-2092	Team Assemblers	1.0%	1.0%
43-9061	Office Clerks, General	1.0%	1.0%
11-1011	Chief Executives	1.0%	0.9%
11-1021	General & Operations Managers	0.9%	0.8%
51-4041	Machinists	0.8%	0.9%
51-9121	Coating, Painting & Spraying Machine Setters/Oprs/Tndrs	0.8%	0.8%
43-5081	Stock Clerks & Order Fillers	0.8%	0.6%

Source: 2008-18 Long-Term Occupational Employment Projections

UNEMPLOYMENT COMPENSATION

Key Facts

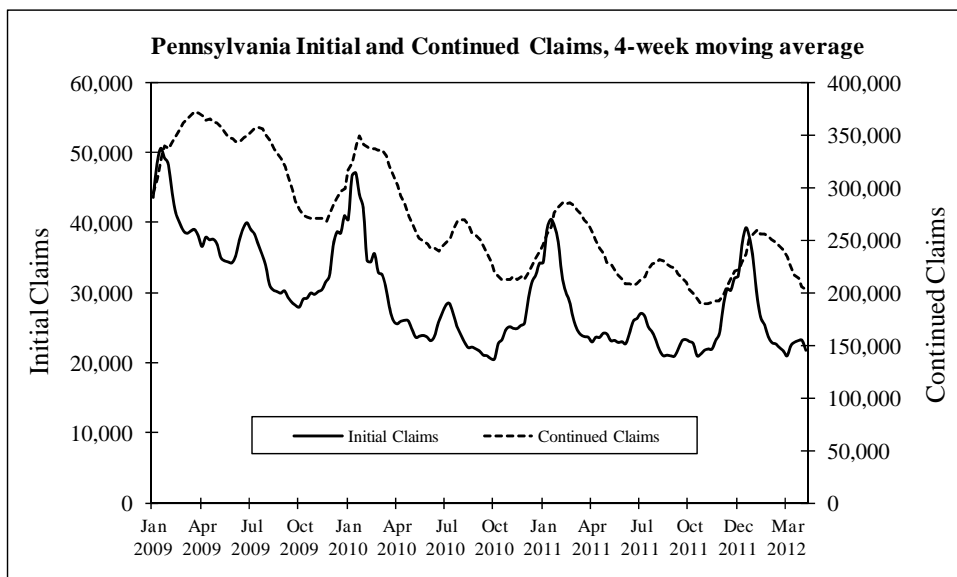
Unemployment Compensation Federal Loan Balance

- As of April 30, 2011: \$3,761,835,375
- As of May 18, 2012: \$3,856,447,611

Available Weeks of Benefits

- As of March 25, 2012, a maximum of 73 weeks of UC are available in PA.
- Nationally, a maximum of 99 weeks of benefits are available.

Claims



All claims data are not seasonally adjusted.

O-T-Y: Over-the-Year

Regular Compensation

- Initial claims for April were 113,900, O-T-Y change was -800 (-1%)
- Continued claims for April were 993,500, O-T-Y change was +55,300 (+6%)

Emergency Compensation (EUC)

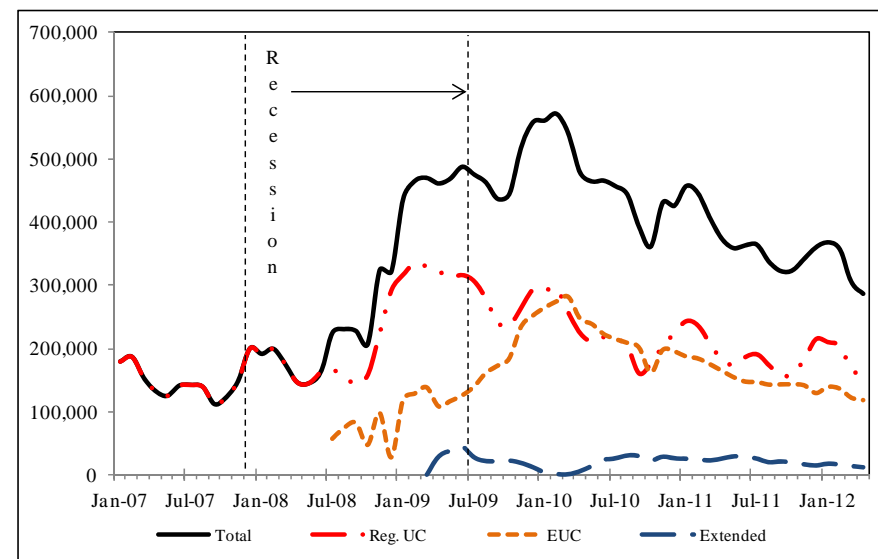
- Initial claims for April were 21,300, O-T-Y change was -4,000 (-16%)
- Continued claims for April were 674,200, O-T-Y change was -46,400 (-6%)

Extended Benefits (EB)

- Initial claims for April were 8,600, O-T-Y change was -10,900 (-56%)
- Continued claims for April were 62,300, O-T-Y change was -73,200 (-54%)

UNEMPLOYMENT COMPENSATION

Individual Payments



Individual Payments by Week Ending Date

Program	Apr 28, 2012	Mar 31, 2012	Oct 29, 2011
Total	287,061	305,684	324,011
Regular UC	155,805	168,711	160,457
Emergency UC	119,349	123,090	144,164
Extended Benefits	11,907	13,883	19,390

Source: PA Unemployment Compensation System

Note: This count reflects the total number of distinct individuals who received UC benefits including federal extension of benefits as of April 28, 2012.

- The number of individuals who had exhausted regular state UC benefits (26 weeks) and were receiving some form of emergency or extended benefits was 131,256 for the week ending April 28, 2012.
- For the same week, the total number of individuals who received UC benefits (287,061) was lower than both the previous month (305,684) and six months ago (324,011).
- The total number of individuals who received emergency UC benefits (119,349) was lower than both the previous month (123,090) and six months ago (144,164).

UNEMPLOYMENT COMPENSATION

UC Exhaustees by Pre-UC Supersector January 1, 2010 to April 30, 2012

Pre-UC Supersector	Exhaustees	% of Total
Total	207,000	100%
Natural Resources & Mining	1,140	0.6%
Construction	19,520	9.4%
Manufacturing	32,170	15.5%
Trade, Transportation & Utilities	44,910	21.7%
Information	3,550	1.7%
Financial Activities	10,370	5.0%
Professional & Business Services	43,060	20.8%
Education & Health Services	23,960	11.6%
Leisure & Hospitality	16,700	8.1%
Other Services	5,850	2.8%
Government	2,040	1.0%
Unclassified Industry	3,730	1.8%

Source: PA Unemployment Compensation System

Note: This count reflects the total number of persons during the month who have exhausted all available state and federal UC benefits under current law. Numbers may not add to total due to rounding, and the total is rounded to the nearest thousand.

Pre-UC Supersector represents the aggregated industry sector of the primary employer of the exhaustee prior to collecting unemployment benefits.

- From January 1, 2010, through April 30, 2012, the number of individuals who exhausted all available state and federal UC benefits was 207,000.
- In April 2012 alone, total exhaustions were 5,000. (See next page)
- The supersector with the highest number of exhaustees was Trade, Transportation & Utilities with 44,910, or 21.7% of all exhaustees.
- The next highest number of UC Exhaustees was from the Professional & Business Services supersector with 43,060, or 20.8%.

UNEMPLOYMENT COMPENSATION

Estimates of UC Exhaustees by County

Area	Jan 2010 - Mar 2012	Actual	Projected			Total
		Apr 2012	May 2012	Jun 2012	Jul 2012	
Pennsylvania	202,000	5,000	20,000	11,000	11,000	249,000
---	---	---	---	---	---	---
Adams County	1,720	80	170	90	90	2,150
Allegheny County	15,710	330	1,560	860	860	19,320
Armstrong County	2,370	60	230	130	130	2,920
Beaver County	4,480	90	440	240	240	5,490
Bedford County	920	30	90	50	50	1,140
Berks County	7,010	250	690	380	380	8,710
Blair County	1,830	40	180	100	100	2,250
Bradford County	1,490	20	150	80	80	1,820
Bucks County	7,030	190	700	380	380	8,680
Butler County	2,060	60	200	110	110	2,540
Cambria County	2,960	40	290	160	160	3,610
Cameron County	210	<10	20	10	10	250
Carbon County	1,230	10	120	70	70	1,500
Centre County	900	10	90	50	50	1,100
Chester County	4,910	80	490	270	270	6,020
Clarion County	550	20	50	30	30	680
Clearfield County	1,410	50	140	80	80	1,760
Clinton County	490	10	50	30	30	610
Columbia County	840	40	80	50	50	1,060
Crawford County	1,250	40	120	70	70	1,550
Cumberland County	2,360	80	230	130	130	2,930
Dauphin County	4,290	130	420	230	230	5,300
Delaware County	7,890	160	780	430	430	9,690
Elk County	620	20	60	30	30	760
Erie County	5,270	110	520	290	290	6,480
Fayette County	2,640	70	260	140	140	3,250
Forest County	70	10	10	<10	<10	90
Franklin County	1,840	80	180	100	100	2,300
Fulton County	270	<10	30	10	10	320
Greene County	370	<10	40	20	20	450
Huntingdon County	820	50	80	40	40	1,030
Indiana County	1,160	30	110	60	60	1,420
Jefferson County	710	10	70	40	40	870

Source: PA Unemployment Compensation System

Note: This count reflects the total number of persons during the month who have exhausted all available state and federal UC benefits under current law. Numbers may not add to total due to rounding. Pennsylvania's totals are rounded to the nearest thousand.

UNEMPLOYMENT COMPENSATION

Estimates of UC Exhaustees by County

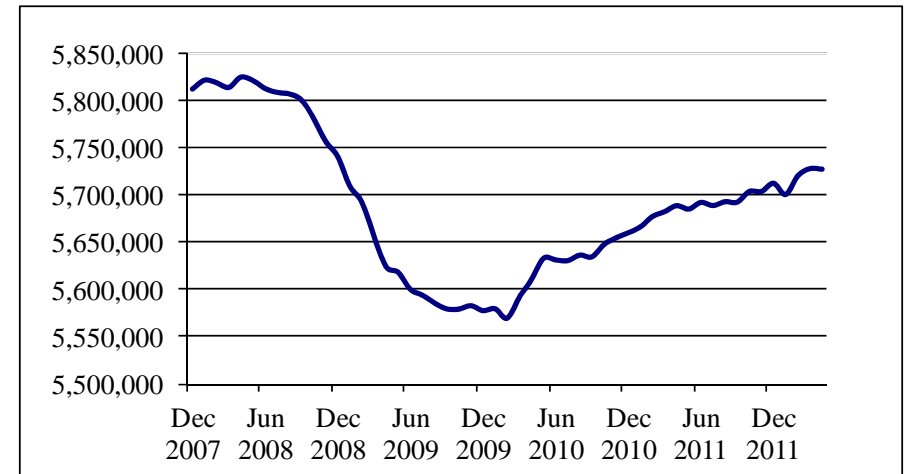
Area	Jan 2010 - Mar 2012	Actual	Projected			Total
		Apr 2012	May 2012	Jun 2012	Jul 2012	
Juniata County	270	20	30	10	10	340
Lackawanna County	3,790	100	380	210	210	4,690
Lancaster County	6,100	170	600	330	330	7,530
Lawrence County	1,390	30	140	80	80	1,720
Lebanon County	1,470	50	150	80	80	1,830
Lehigh County	6,260	240	620	340	340	7,800
Luzerne County	6,510	170	640	350	350	8,020
Lycoming County	1,790	50	180	100	100	2,220
McKean County	670	20	70	40	40	840
Mercer County	1,530	70	150	80	80	1,910
Mifflin County	770	20	80	40	40	950
Monroe County	2,510	70	250	140	140	3,110
Montgomery County	10,190	190	1,010	550	550	12,490
Montour County	140	<10	10	10	10	170
Northampton County	3,890	70	390	210	210	4,770
Northumberland County	1,790	40	180	100	100	2,210
Perry County	620	10	60	30	30	750
Philadelphia County	37,870	810	3,750	2,060	2,060	46,550
Pike County	420	<10	40	20	20	500
Potter County	200	<10	20	10	10	240
Schuylkill County	3,160	100	310	170	170	3,910
Snyder County	480	20	50	30	30	610
Somerset County	1,370	50	140	70	70	1,700
Sullivan County	50	<10	<10	<10	<10	50
Susquehanna County	350	10	30	20	20	430
Tioga County	270	20	30	10	10	340
Union County	350	10	30	20	20	430
Venango County	800	20	80	40	40	980
Warren County	520	20	50	30	30	650
Washington County	2,370	50	230	130	130	2,910
Wayne County	450	10	40	20	20	540
Westmoreland County	5,490	130	540	300	300	6,760
Wyoming County	330	<10	30	20	20	400
York County	6,050	230	600	330	330	7,540
Other	4,100	<10	410	220	220	4,950

Source: PA Unemployment Compensation System

Note: This count reflects the total number of persons during the month who have exhausted all available state and federal UC benefits under current law. Numbers may not add to total due to rounding. Pennsylvania's totals are rounded to the nearest thousand.

JOBS

PA Total Nonfarm Jobs April 2012 (Seasonally Adjusted)



Source: Current Employment Statistics

O-T-M: Over-the-Month
O-T-Y: Over-the-Year

PA Job Facts

- Pennsylvania's total nonfarm jobs were at 5,727,700 in April
- O-T-M change for April was -600 (0.0%)
- O-T-Y change for April was +38,600 (+0.7%), the 24th consecutive O-T-Y increase
- Change since December 2007, the start of the recession, was -84,900 (-1.5%)
- Global Insight forecasts PA nonfarm jobs to recover to pre-recession levels (4th quarter 2007) in the 2nd quarter 2013 at 5,822,880 (see page 27 for additional Global Insight forecasts).

U.S. Job Facts

- U.S. Nonfarm jobs were at 133.0 million in April
- O-T-M change for April was +115,000 (+0.1%)
- O-T-Y change for April was +1,816,000 (+1.4%)
- Change since December 2007 was -4,993,000 (-3.6%)

PA Jobs Detail

- Goods-producing jobs were down 4,100 due entirely to a drop in construction of 5,400, the largest supersector drop in April.
- The construction decline appeared to be due to a shifting of seasonal patterns related to the mild winter weather causing increases in the fall and winter and declines in the last few months.
- Eight of the eleven supersectors added jobs since last April.

JOBS BY INDUSTRY

Pennsylvania Nonagricultural Wage & Salary Employment

Seasonally Adjusted

Industry Sector	April 2012	Change from March 2012	Change from December 2007	
			volume	percent
Total Nonfarm Jobs	5,727,700	-600	-84,900	-1.5%
Goods-Producing Industries	831,800	-4,100	-104,600	-11.2%
Mining & Logging	38,900	400	17,600	82.6%
Construction	221,500	-5,400	-38,300	-14.7%
Manufacturing	571,400	900	-83,900	-12.8%
Durable Goods	351,900	700	-53,200	-13.1%
Nondurable Goods	219,500	200	-30,700	-12.3%
Service-Providing Industries	4,895,900	3,500	19,700	0.4%
Trade, Transp. & Utilities	1,103,400	4,400	-31,100	-2.7%
Wholesale Trade	230,400	2,100	-9,800	-4.1%
Retail Trade	631,300	2,400	-24,500	-3.7%
Transp., Warehousing & Utilities	241,700	-100	3,200	1.3%
Information	89,600	700	-18,700	-17.3%
Financial Activities	312,500	0	-19,400	-5.8%
Finance & Insurance	251,400	1,400	-13,800	-5.2%
Real Estate & Rental & Leasing	61,100	-1,400	-5,600	-8.4%
Professional & Business Services	714,000	-2,100	2,100	0.3%
Professional & Technical Services	311,600	-1,100	-2,500	-0.8%
Management of Companies	125,600	-100	14,700	13.3%
Admin & Waste Services	276,800	-900	-10,100	-3.5%
Education & Health Services	1,166,500	300	81,800	7.5%
Educational Services	244,400	-3,500	22,600	10.2%
Health Care & Social Assistance	922,100	3,800	59,200	6.9%
Leisure & Hospitality	524,900	1,900	21,600	4.3%
Arts, Entertainment & Recreation	96,400	-1,700	10,700	12.5%
Accommodation & Food Services	428,500	3,600	10,900	2.6%
Other Services	253,700	0	-1,200	-0.5%
Government	731,300	-1,700	-15,400	-2.1%
Federal Government	101,800	400	-1,900	-1.8%
State Government	156,000	-900	-4,800	-3.0%
Local Government	473,500	-1,200	-8,700	-1.8%

Source: Current Employment Statistics

INDUSTRY HIGHLIGHTS

Industries with Growing Companies in 2nd Quarter 2011

Industry	Growing Companies	Industry	Growing Companies
Manufacturing	412	Wholesale Trade	176
Health Care & Social Assistance	290	Retail	139
Prof., Scientific, & Technical Services	244	Administrative & Waste Services	126

Growing Companies Detail

- Growing Companies are companies that began the period with at least 10 employees and increased their employment for four consecutive quarters and by at least 10%.
- Total number of growing companies in 2nd quarter 2011 was 2,050
- In **Manufacturing** – Machine Shops, Turned Product, and Screw, Nut, and Bolt Manufacturing; Architectural and Structural Manufacturing; Semiconductor and Other Electronic Component Manufacturing; Metalworking Machinery Manufacturing
- In **Health Care & Social Assistance** – Individual and Family Services; Offices of Physicians; Child Day Care Services; Home Health Care Services
- In **Professional, Scientific, & Technical Services** – Computer Systems Design and Related Services; Management, Scientific, and Technical Consulting Services
- In **Wholesale Trade** – Wholesale Electronic Markets and Agents and Brokers; Machinery, Equipment, and Supplies Merchant Wholesalers

Industries with Declining Companies in 2nd Quarter 2011

Industry	Declining Companies	Industry	Declining Companies
Manufacturing	157	Health Care & Social Assistance	101
Accommodation & Food Services	109	Construction	89
Prof., Scientific, & Technical Services	103	Retail Trade	88

Declining Companies Detail

- Declining Companies are companies that began the period with at least 20 employees and lost employment for four consecutive quarters and by at least 10%.
- Total number of declining companies in 2nd quarter 2011 was 1,006
- In **Manufacturing** – Pharmaceutical and Medicine Manufacturing; Other Wood Product Manufacturing; Printing and Related Support Activities; Plastics Product Manufacturing; Architectural and Structural Metals Manufacturing; Other Fabricated Metal Product Manufacturing; Medical Equipment and Supplies Manufacturing
- In **Accommodation & Food Services** – Restaurant and Other Eating Places; Traveler Accommodation; Special Food Services; Drinking Places (Alcoholic Beverages)

PA EMPLOYER ACTIVITIES

(Based on published media reports)

Reported^{1/} Openings or Expansions by Industry

Industry	Jan to Apr 2012		May 2011 to Apr 2012	
	Events	Employment Gain	Events	Employment Gain
Agriculture, Forestry, Fishing & Hunting	0	0	0	0
Mining	1	200	1	200
Utilities	0	0	0	0
Construction	0	0	0	0
Manufacturing	1	110	7	710
Wholesale Trade	1	90	2	161
Retail Trade	22	1,423	63	4,468
Transportation and Warehousing	3	547	7	697
Information	0	0	3	3,285
Financial Activities	1	31	3	562
Professional and Business Services	2	590	8	1,445
Education and Health Services	3	420	5	845
Leisure and Hospitality	14	2,575	37	4,508
Other Services	1	75	1	75
Public Administration	0	0	0	0
Total	49	6,061	137	16,956

^{1/} Compilation of events and employment gain may be unconfirmed and incomplete.

Reported^{1/} Closings or Layoffs^{2/} by Industry

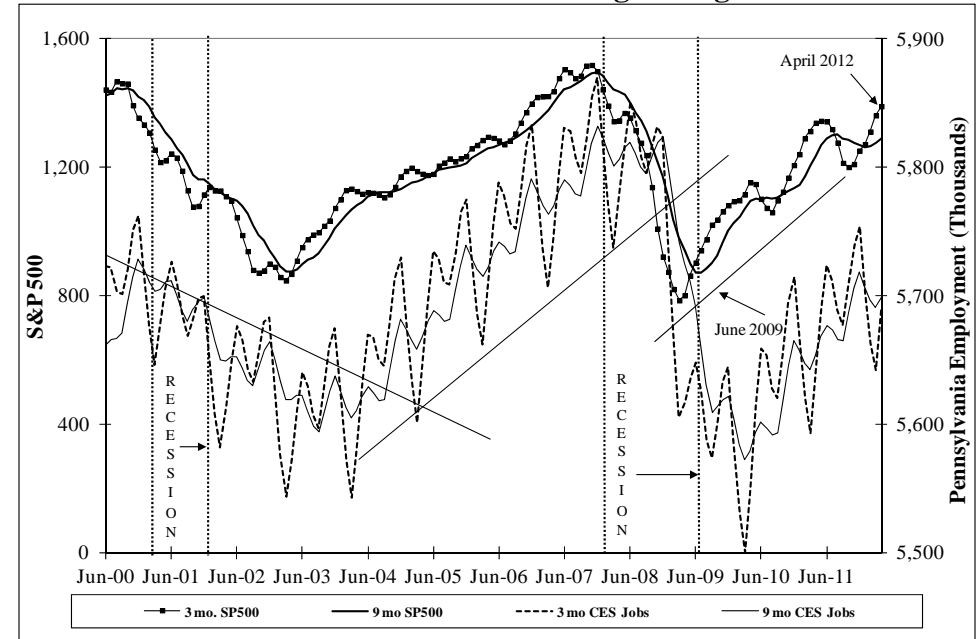
Industry	Jan to Apr 2012		May 2011 to Apr 2012	
	Events	Employment Loss	Events	Employment Loss
Agriculture, Forestry, Fishing & Hunting	0	0	0	0
Mining	0	0	1	-46
Utilities	0	0	0	0
Construction	0	0	1	-80
Manufacturing	16	-1,924	48	-4,862
Wholesale Trade	0	0	5	-263
Retail Trade	7	-437	31	-1,961
Transportation and Warehousing	4	-408	13	-1,728
Information	3	-82	8	-3,385
Financial Activities	6	-202	14	-1,209
Professional and Business Services	4	-492	17	-1,931
Education and Health Services	4	-546	29	-5,277
Leisure and Hospitality	22	-890	35	-1,463
Other Services	0	0	1	-190
Public Administration	2	-158	3	-194
Total	68	-5,139	206	-22,589

^{1/} Compilation of events and employment loss may be unconfirmed and incomplete.

^{2/} Includes temporary layoffs.

ECONOMIC INDICATORS

S&P 500 vs. Pennsylvania CES Employment, 2000 - 2012, 3-month vs. 9-month moving averages



S&P 500 Index

- The Standard & Poor's 500 index closed at 1,398 in April, down 151 points from a record high of 1,549 in October 2007.
- The O-T-M change was -11 points (-0.7%)
- The O-T-Y change was +34 points (+2.5%)

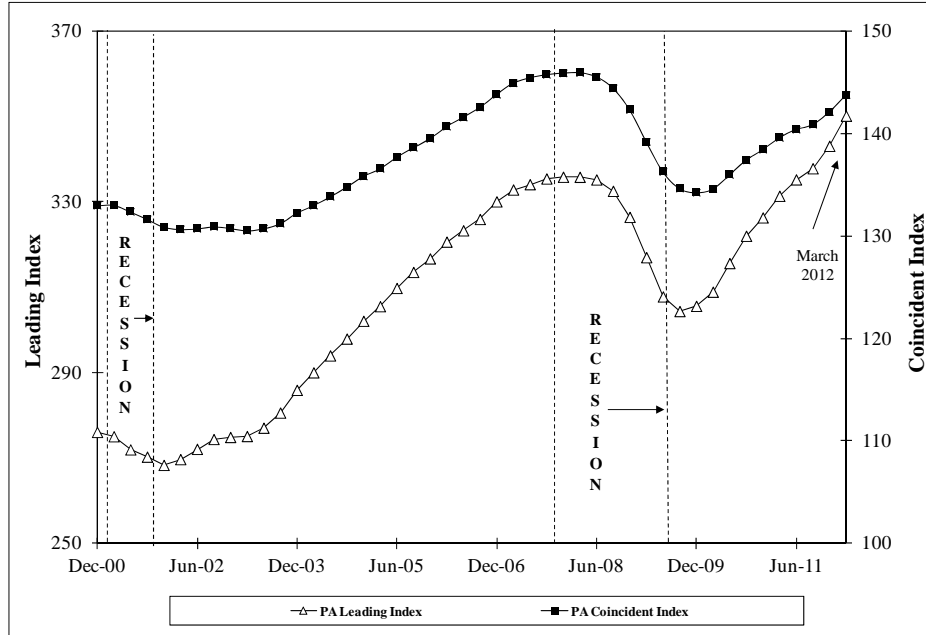
O-T-M: Over-the-Month
O-T-Y: Over-the-Year

The S&P 500 index is an excellent leading indicator of the direction of the economy and thus employment. When the three-month simple moving average (SMA) crosses the nine-month SMA, a prediction can be made as to the direction of the economy and employment.

- In June 2009, the three-month SMA crossed the nine-month SMA upwards, signaling the start of a possible economic recovery. ***In September 2010, the National Bureau of Economic Research declared that the recession beginning in December 2007 ended in June 2009.***
- The three-month SMA was above the nine-month SMA for 27 out of 35 months since June 2009. It dropped below in August 2011 due to uncertainty in the national economy, but it rose above again in January 2012. The three-month SMA dropped below the nine-month SMA for the first time since April 2011, but the three-month SMA now appears to be on an upwards trajectory.

ECONOMIC INDICATORS

Pennsylvania Leading and Coincident Indexes, Quarterly Average



Leading Index

Pennsylvania's leading index reflects where the economy is headed. The index is constructed from the state's current coincident index, housing permits, initial unemployment claims, and vendor delivery time.

- In March 2012, the quarterly average of the index stood at 350.1, higher than the previous quarter's reading of 343.0.
- A change in trend of this index signals a turn in the economy. The quarterly average of the index has increased each quarter since December 2009. This change in trajectory closely followed the official end of the recession (June 2009).

Coincident Index

Pennsylvania's coincident index is a measure of current economic activity. The index is constructed from employment, hours worked in manufacturing, the unemployment rate and wage disbursements.

- In March 2012, the quarterly average of the index was 143.8, higher than the previous quarter's reading of 142.1. Like the leading index, a change in trend of this index signals a turn in the economy.

MASS LAYOFF STATISTICS

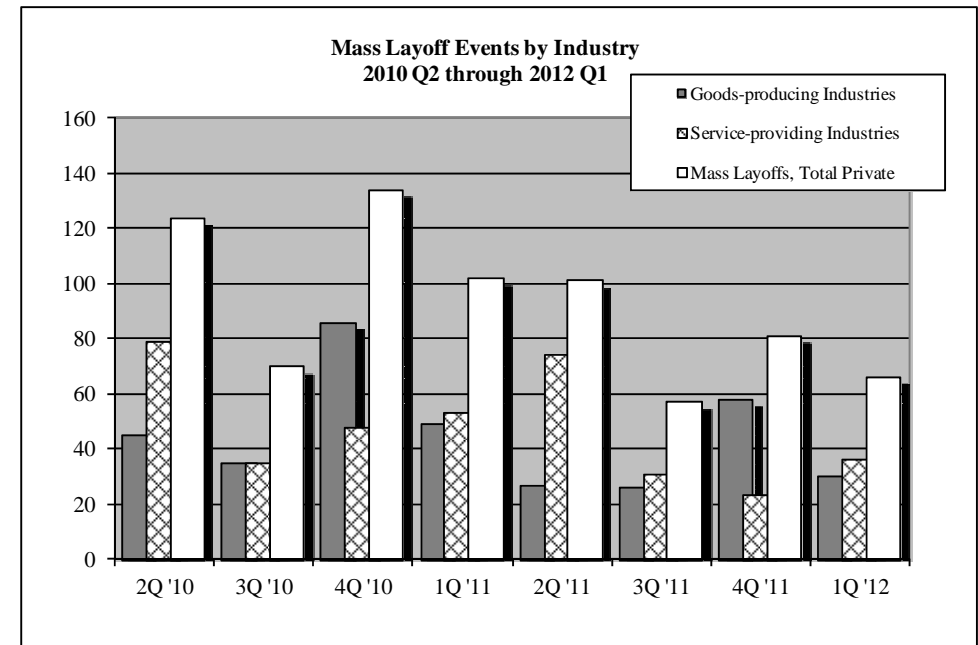
Statewide Mass Layoff Events by Industry 2012 Q1 and 2011 Q1

Industry Supersector	Total Estabs.	2012 Q1		2011 Q1	
		Estabs. with Layoffs	Total Separations	Estabs. with Layoffs	Total Separations
Total, Private	280,497	66	7,235	102	10,871
Goods-producing Industries	45,598	30	2,897	49	4,264
Construction	28,767	15	1,332	24	2,253
Manufacturing	13,864	15	1,565	23	1,884
Service-providing Industries	34,899	36	4,338	53	6,607
Trade, Transportation & Utilities	57,222	17	2,006	23	4,023
Professional & Business Svcs.	121,824	11	1,403	23	1,831
Leisure & Hospitality	26,648	8	929	7	753

Total Establishments (Estabs.) - Number of establishments within the industry supersector

Establishments with Layoffs - Number of establishments with a layoff event involving 50 or more employees and lasting longer than 30 days

Total Separations - Number of employees affected by layoff events



NEW HIRES

Pennsylvania New Hires, 2011 to 2012, 1st Quarter

Industry Sector	2012 Q1	2011 Q1	Change from 2011 Q1	
			Volume	Percent
Total New Hires	493,700	478,700	15,000	3%
Goods-producing Industries	57,900	64,300	-6,400	-10%
Ag, Forestry, Fishing, Hunt.	2,400	2,100	300	14%
Mining	2,400	2,700	-300	-11%
Construction	25,100	29,800	-4,700	-16%
Manufacturing	28,000	29,700	-1,700	-6%
Service-providing Industries	384,000	383,900	100	0%
Trade, Transp. & Utilities	77,600	74,300	3,300	4%
Wholesale Trade	12,400	12,400	0	0%
Retail Trade	44,500	39,600	4,900	12%
Transp., Warehouse & Utilities	20,700	22,300	-1,600	-7%
Information	5,400	6,400	-1,000	-16%
Financial Activities	11,900	11,900	0	0%
Finance & Insurance	8,600	8,300	300	4%
Real Estate & Rental & Leasing	3,300	3,600	-300	-8%
Professional & Business Svcs.	125,200	129,800	-4,600	-4%
Professional & Technical Svcs.	21,000	21,600	-600	-3%
Management of Companies	2,700	3,700	-1,000	-27%
Admin & Waste Services	101,500	104,500	-3,000	-3%
Education & Health Services	88,200	86,900	1,300	1%
Educational Services	34,600	34,700	-100	0%
Health Care & Social Assistance	53,600	52,200	1,400	3%
Leisure & Hospitality	61,500	61,100	400	1%
Arts, Entertainment & Recreation	15,400	13,200	2,200	17%
Accommodation & Food Svcs.	46,100	47,900	-1,800	-4%
Other Services	11,000	11,000	0	0%
Government	3,200	2,500	700	28%
Unclassified Industry	51,800	30,600	21,200	69%

- **Top Industries that have new hires above year ago levels** – Other Amusement and Recreation Industries; Clothing Stores; Health and Personal Care Stores; Sporting Goods, Hobby, and Musical Instrument Stores; General Medical and Surgical Hospitals; Elementary and Secondary Schools; Warehousing and Storage; Outpatient Care Centers; Executive, Legislative, and Other General Government Support; Services to Buildings and Dwellings
- **Top Industries that have new hires below year ago levels** – Utility System Construction; Couriers and Express Delivery Services; Employment Services; Restaurants and Other Eating Places; Wired Telecommunications Carriers; Vocational Rehabilitation Services

Note: In every economy there is job creation and job destruction every month and the result is employment change. New hires are linked to job creation, however, an increase in new hires does not directly equate to an increase in the total employment count. The new hires count is simply an indication of hiring activity in an industry. Separations, in the form of layoffs, firings, or quits, are linked to job destruction and account for the other half of the employment change equation. The balance of hires and separations result in the employment change.

STATE UNEMPLOYMENT

RATES

Current Unemployment Rates for States and Historical Highs/Lows

Seasonally Adjusted

State	Mar 2012	Historical High		Historical Low	
	Rate (%)	Date	Rate	Date	Rate
ND	3.0	Feb-83	6.8	Jul-01	2.6
NE	3.9	Feb-83	6.7	Feb-98	2.2
SD	4.3	Feb-83	6.0	Mar-00	2.5
VT	4.6	Jan-76	8.8	Apr-00	2.4
NH	5.0	Sep-92	7.6	May-87	2.1
OK	5.0	Jun-83	9.2	Dec-00	2.8
IA	5.1	Mar-83	8.6	Oct-99	2.5
WY	5.3	Jan-87	9.1	Apr-79	2.3
MN	5.6	Dec-82	9.1	Mar-99	2.5
VA	5.6	Jan-83	7.8	Dec-00	2.2
UT	6.0	Mar-83	10.0	Mar-07	2.4
KS	6.1	Aug-09	7.6	Apr-79	3.0
MT	6.1	Mar-83	8.8	Dec-06	3.1
HI	6.3	Jan-76	9.9	Dec-06	2.3
MA	6.3	Jan-76	11.1	Oct-00	2.6
MD	6.7	Nov-82	8.4	Feb-08	3.3
WV	6.7	Mar-83	18.1	Apr-08	3.9
WI	6.7	Jan-83	11.5	Feb-00	3.0
DE	6.8	Dec-76	9.3	Feb-89	2.8
AK	6.9	Jun-86	11.5	Apr-07	5.9
NM	6.9	Mar-83	10.0	Jun-07	3.4
TX	6.9	Nov-86	9.3	Jan-01	4.2
LA	7.1	Nov-86	12.8	Jul-06	3.6
AL	7.2	Dec-82	14.3	Apr-07	3.2
AR	7.2	Jul-83	10.1	Nov-00	4.0
ME	7.2	Jan-77	9.0	Jan-01	3.1

State	Mar 2012	Historical High		Historical Low	
	Rate (%)	Date	Rate	Date	Rate
MO	7.3	Feb-83	10.6	Jan-00	2.8
OH	7.4	Jan-83	13.9	Jan-01	3.8
PA	7.4	Mar-83	12.9	Mar-00	4.0
CT	7.7	Dec-10	9.4	Oct-00	2.1
ID	7.7	Feb-83	9.6	Mar-07	2.7
TN	7.8	Jan-83	12.8	May-00	3.9
CO	7.9	Nov-10	9.0	Jan-01	2.6
IN	7.9	Jan-83	12.7	Apr-99	2.6
WA	8.1	Nov-82	12.2	May-07	4.4
AZ	8.2	Jan-83	11.6	Jul-07	3.5
KY	8.3	Jan-83	12.0	Jun-00	4.1
MI	8.3	Dec-82	16.8	Mar-00	3.3
NY	8.5	Nov-76	10.3	Apr-88	4.0
OR	8.5	Jan-83	12.1	Feb-95	4.7
FL	8.7	Feb-10	11.4	Aug-06	3.3
IL	8.7	Feb-83	12.9	Feb-99	4.2
MS	8.7	Apr-83	13.5	Apr-01	4.9
SC	8.8	Dec-09	12.0	Mar-98	3.2
GA	8.9	Jan-10	10.5	Dec-00	3.3
NJ	9.1	Dec-76	10.7	Jul-00	3.6
NC	9.4	Feb-10	11.4	Mar-99	3.1
DC	9.5	Feb-83	11.6	May-89	4.8
CA	10.9	Oct-10	12.4	Jan-01	4.7
RI	11.2	Jan-10	11.9	Jul-88	2.9
NV	11.7	Oct-10	14.0	Apr-00	3.8

Note: Data series begins in January 1976.

BUSINESS EMPLOYMENT DYNAMICS

Business Employment Dynamics (BED) presents a new way of looking at the dynamics of the commonwealth's overall labor market and shows the constant churning of jobs. Exploring the labor market from this perspective points out that there are consistently significant job gains and job losses every month. BED data compiled by the U.S. Bureau of Labor Statistics allows the tracking of employment changes at the establishment level, which in turn allows:

- *The computation of gross jobs gained at opening and expanding establishments*
- *The gross jobs lost at closing and contracting establishments for the state.*

During the 3rd quarter 2011, Pennsylvania:

- **Gained 264,527 jobs** through establishments either opening or expanding
- **Lost 265,920 jobs** through establishments either contracting or closing
- Pennsylvania posted a net job loss of **1,393**

During the same period, in Pennsylvania:

- **72,876 establishments added jobs** through either expansions or openings
- **75,205 establishments lost jobs** through either contractions or closings

Private Sector Gross Job Gains and Losses

Seasonally Adjusted

State	Gross Job Gains ^{1/}	Gross Job Losses ^{1/}	Net Job Change	Establishments with Job Gains	Establishments with Job Losses
PA	264,527	265,920	-1,393	72,876	75,205
DE	24,591	23,409	1,182	5,650	5,770
MD	131,940	122,518	9,422	34,781	34,647
NJ	204,955	195,289	9,666	54,533	54,507
NY	460,896	420,817	40,079	120,308	116,423
OH	258,434	224,984	33,450	64,638	60,841
WV	36,863	33,902	2,961	10,567	10,462

^{1/}Gross job gains and losses are a measure of job flow. They account for changes in the number of positions at existing, new, and closing businesses, not the actual movement of workers. For example, if a worker were hired to fill an existing position at a firm, this hire would not be reflected in the gross job gains number. If a firm expands and hires a worker for a new position, this would have a positive impact on gross job gains. This differs from New Hires data. The New Hires count would increase in both instances. The New Hires count increases anytime that a firm hires a worker.

HELP WANTED ONLINE ADS

Pennsylvania Help Wanted Online Active Ads by Industry Sector

Industry Sector	April 2012	April 2011	Volume Change	Percent Change
Total Ads by Industry Sector	200,936	172,438	28,498	16.5%
Goods-producing Industries	9,335	7,520	1,815	24.1%
Ag, Forestry, Fishing, Hunt.	92	93	-1	-1.1%
Mining	263	344	-81	-23.5%
Construction	1454	1026	428	41.7%
Manufacturing	7,526	6,057	1,469	24.3%
Service-providing Industries	87,385	75,246	12,139	16.1%
Trade, Transp. & Utilities	22,431	17,488	4,943	28.3%
Wholesale Trade	5,202	4,539	663	14.6%
Retail Trade	12,945	9,714	3,231	33.3%
Transp., Warehouse & Utilities	4,284	3,235	1,049	32.4%
Information	2,558	2,840	-282	-9.9%
Financial Activities	7,773	7,030	743	10.6%
Finance & Insurance	5,969	5,363	606	11.3%
Real Estate & Rental & Leasing	1,804	1,667	137	8.2%
Professional & Business Svcs.	28,047	26,010	2,037	7.8%
Professional & Technical Svcs.	10,874	9,966	908	9.1%
Management of Companies	27	53	-26	-49.1%
Admin & Waste Services	17,146	15,991	1,155	7.2%
Education & Health Services	19,395	16,333	3,062	18.7%
Educational Services	3,458	2,701	757	28.0%
Health Care & Social Assistance	15,937	13,632	2,305	16.9%
Leisure & Hospitality	4,074	2,920	1,154	39.5%
Arts, Entertainment & Recreation	389	441	-52	-11.8%
Accommodation & Food Svcs.	3,685	2,479	1,206	48.6%
Other Services	2,092	1,871	221	11.8%
Government	1015	754	261	34.6%
Unclassified or unavailable	104,216	89,672	14,544	16.2%

Note: Help Wanted Online Ads by industry and occupation are compiled differently and totals will not equal each other.

HELP WANTED ONLINE ADS

Pennsylvania Help Wanted Online Active Ads by Occupational Group

Occupational Group	April 2012	April 2011	Volume Change	Percent Change
Total	201,340	173,594	27,746	16.0%
Sales and Related	26,390	23,701	2,689	11.3%
Healthcare Practitioners and Technical	24,875	22,076	2,799	12.7%
Computer and Mathematical	20,834	18,107	2,727	15.1%
Office and Administrative Support	20,667	18,876	1,791	9.5%
Management	17,605	16,126	1,479	9.2%
Transportation and Material Moving	12,769	10,705	2,064	19.3%
Business and Financial Operations	10,587	9,019	1,568	17.4%
Architecture and Engineering	9,107	6,206	2,901	46.7%
Healthcare Support	8,128	6,825	1,303	19.1%
Production	7,640	5,836	1,804	30.9%
Installation, Maintenance, and Repair	7,551	6,515	1,036	15.9%
Food Preparation and Serving Related	6,968	6,019	949	15.8%
Arts, Design, Entertainment, Sports, and Media	4,187	3,334	853	25.6%
Education, Training, and Library	4,186	3,375	811	24.0%
Personal Care and Service	3,858	3,318	540	16.3%
Community and Social Services	3,678	2,897	781	27.0%
Building & Grounds Cleaning & Maintenance	3,380	3,021	359	11.9%
Construction and Extraction	3,253	2,784	469	16.8%
Life, Physical, and Social Science	3,017	2,390	627	26.2%
Protective Service	1,480	1,328	152	11.4%
Legal	937	909	28	3.1%
Farming, Fishing, and Forestry	196	164	32	19.5%
Military Specific	47	63	-16	-25.4%
Miscellaneous	0	0	0	N/A

Note: Help Wanted Online Ads by industry and occupation are compiled differently and totals will not equal each other.

HELP WANTED ONLINE ADS

Pennsylvania Top 25 Industries Help Wanted Online Active Ads

Industry	April 2012
Temporary Help Services	5,918
Employment Placement Agencies	5,835
General Medical and Surgical Hospitals	3,512
Home Health Care Services	2,568
Office Supplies and Stationery Stores	2,262
Commercial Banking	1,990
Computer Systems Design Services	1,951
Nursing Care Facilities	1,890
Colleges, Universities, and Professional Schools	1,848
General Freight Trucking, Long-Distance, Truckload	1,739
Limited-Service Restaurants	1,587
Department Stores (except Discount Department Stores)	1,568
Home Centers	1,568
Offices of Physicians (except Mental Health Specialists)	1,466
All Other Miscellaneous Ambulatory Health Care Services	1,418
Custom Computer Programming Services	1,374
All Other Professional, Scientific, and Technical Services	1,357
Engineering Services	1,203
All Other Business Support Services	1,162
Insurance Agencies and Brokerages	1,063
Office Administrative Services	1,023
Hotels (except Casino Hotels) and Motels	919
Other Individual and Family Services	878
General Line Grocery Merchant Wholesalers	859
Offices of Certified Public Accountants	846

HELP WANTED ONLINE ADS

Pennsylvania Top 25 Occupations Help Wanted Online Active Ads

Occupation	April 2012
Registered Nurses*	8,105
Truck Drivers, Heavy and Tractor-Trailer*	6,805
Retail Salespersons	6,396
First-Line Supervisors/Managers of Retail Sales Workers	5,162
Customer Service Representatives*	4,490
Computer Systems Analysts*	4,246
Physical Therapists*	3,308
Supervisors/Managers of Food Prep. & Serving Workers	3,293
Web Developers	3,136
Occupational Therapists*	2,773
Computer Support Specialists*	2,720
Executive Secretaries and Administrative Assistants*	2,546
Industrial Engineers*	2,540
Sale Reps, Wholesale & Mfg. (except Sci & Tech)*	2,487
Medical and Health Services Managers	2,361
Supervisors/Managers of Office and Admin. Support Workers*	2,206
Accountants*	2,189
Supervisors/Managers of Production & Operating Workers*	2,185
Computer Software Engineers, Applications*	1,947
Marketing Managers	1,918
Occupational Therapist Assistants*	1,891
Sales Representatives, Services, All Other	1,823
Sales Managers	1,811
Licensed Practical and Licensed Vocational Nurses*	1,753
Home Health Aides*	1,674

*2011 High Priority Occupation (HPO) for PA

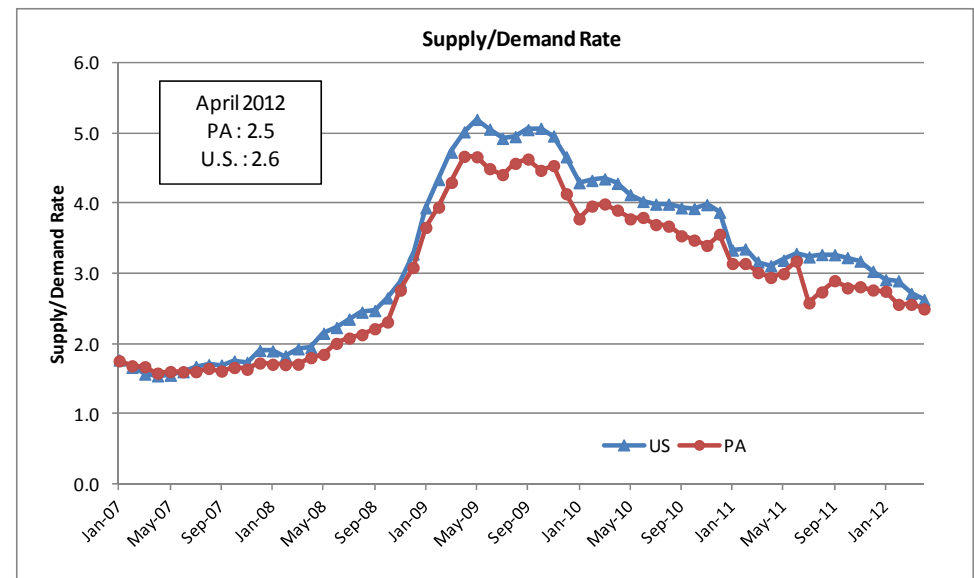
HELP WANTED ONLINE ADS

Pennsylvania Top 25 Employers Help Wanted Online Active Ads

Employer	Apr 2012
Staples	2,238
BAYADA Home Health Care	1,084
Lowe's	1,041
Reflectx Services	1,034
Allegis Group	994
IBM	930
StaffUS Healthcare, LLC.	910
Pnc	898
Judge Group, Inc.	843
Aerotek	738
Community Health Systems	703
Deloitte	672
WellSpan Health	608

Employer	Apr 2012
HCR ManorCare	601
Adecco	583
Genesis HealthCare	567
Medical Staffing Network	556
Wells Fargo	517
Geisinger Health System	512
CrossMark	504
Macy's	498
Comcast	487
McDonald's Corporation	475
Lockheed Martin	474
Dick's Sporting Goods	473

Help Wanted Online Ads Supply Demand Rate (Low ratio is desired)



Supply: Number of Unemployed
Demand: Number of Ads

Supply Demand Rate:
Number of Unemployed / Number of Ads

SHORT-TERM FORECASTS

(GLOBAL INSIGHT)

Unemployment Rate Short-Term Forecast

	2012 Q3	2012 Q4	2013 Q1	2013 Q2	2013 Q3
PA	7.4%	7.3%	7.3%	7.2%	7.1%
U.S.	8.3%	8.2%	8.2%	8.1%	8.1%

- Global Insight forecasts that Pennsylvania's unemployment rate will not drop to its prerecession, 4th quarter 2007 level (4.5%) in the next 30 years.
- The U.S. unemployment rate is not forecasted by Global Insight to drop to its prerecession level (5.0% in December 2007) in the next 10 years.

Pennsylvania Nonfarm Jobs Short Term Forecast

Seasonally Adjusted, In Thousands

	2012 Q3	2012 Q4	2013 Q1	2013 Q2	2013 Q3
PA	5,760	5,781	5,802	5,823	5,843
U.S.	133,466	134,058	134,566	135,052	135,553

NEWS OF THE MONTH

New Data Sets in the Workforce Investment Area Fast Facts Reports

The Center for Workforce Information & Analysis Workforce Investment Area (WIA) Fast Facts reports now include two informative new data sets.

Unemployment Compensation Initial Claims Demographics

This new data set provides a breakdown by sex, age, and race/ethnicity for individuals filing initial claims for unemployment compensation.

Workforce Investment Act Common Measures

This new data set compares the negotiated and actual levels of the common performance measures, as defined by the Employment and Training Administration, for Pennsylvania and each WIA.

The WIA Fast Facts reports can be found at:

<http://www.paworkstats.state.pa.us/gsipub/index.asp?docid=777>

DEFINITIONS

LABOR FORCE STATISTICS - Source: Pennsylvania Local Area Unemployment Statistics (LAUS)

The labor force and unemployment data are based on the same concepts and definitions as those used for the official national estimates obtained from the Current Population Survey (CPS). The Local Area Unemployment Statistics (LAUS) program measures employment and unemployment on a place-of-residence basis and produces estimates using equations based on regression techniques. This method utilizes data from several sources, including the CPS, the Current Employment Statistics (CES), and state unemployment insurance (UI) programs. The LAUS program does not produce estimates for any demographic groups.

Unemployment Rate: The number of unemployed as a percentage of the labor force.

Unemployment: All persons aged 16 years and older who had no employment during the reference week (contains the 12th day of the month), were available for work (except for temporary illness), and had made specific efforts to find employment sometime during the 4-week period ending with the reference week. Persons who were waiting to be recalled to jobs from which they had been laid off need not to have been looking for work to be classified as unemployed.

Employment: All persons who, during the week which includes the 12th day of the month, (a) did any work as paid employees, worked in their own businesses or professions or on their own farm, or worked 15 hours or more as unpaid workers in enterprises operated by members of their families, or (b) were not working but who had jobs from which they were temporarily absent. Each employed person is counted only once, even if the person holds more than one job. Included are the self-employed, unpaid family workers, agricultural workers, and private household workers, who are excluded by the CES survey.

Labor Force: All persons either working or looking for work or classified as employed or unemployed.

UNEMPLOYMENT DEMOGRAPHICS - Source: U.S. Bureau of Labor Statistics, CPS

The Current Population Survey (CPS) is a monthly survey of households conducted by the United States Census Bureau for the Bureau of Labor Statistics. It provides a comprehensive body of data on the labor force, employment, unemployment and persons not in the labor force by geographic area. The CPS is a count of people. CPS data are not seasonally adjusted.

Demographics: Characteristics of a population

Discouraged Workers: Persons not in the labor force who want and are available for a job and who have looked for work sometime in the past 12 months, but who are not currently looking because they believe there are no jobs available or there are none for which they would qualify. Discouraged workers are not included in the unemployment count.

Duration of Unemployment: The length of time in weeks (through the current reference week) that persons classified as unemployed had been looking for work.

Labor Force Participation Rate: The labor force as a percent of the civilian non-institutional population.

Employment to Population Ratio: The proportion of the civilian non-institutional population aged 16 years and over that is employed.

Part Time for Economic Reasons: Persons who would like to work full time but were working part time (1 to 34 hours) because of an economic reason, such as their hours were cut back or they were unable to find full-time jobs.

Long-term Unemployed: Persons who have been unemployed for greater than 26 weeks.

Underemployment Rate (U6): The number of unemployed plus those people working part time who would like full time jobs plus those who have dropped out of the labor market entirely and still want a job, as a percent of the labor force plus those who have dropped out of the labor market entirely and still want a job.

DEFINITIONS

POPULATION DEMOGRAPHICS - Source: U.S. Census Bureau; Pennsylvania State Data Center

WORKFORCE INDICATORS – Source: U.S. Census Bureau, Local Employment Dynamics

The Quarterly Workforce Indicators (QWI) are a set of economic indicators that can be queried by different levels of geography as well as by industry, gender, and age of workers. The QWI are built upon wage records in the Unemployment Insurance (UI) system and information from state Quarterly Census of Employment and Wages (QCEW) data.

UNEMPLOYMENT COMPENSATION - Source: Pennsylvania Department of Labor & Industry

Unemployment Compensation (UC): The Federal-State Unemployment Compensation (UC)

Program provides unemployment benefits to eligible workers who are unemployed through no fault of their own and meet other eligibility requirements of State law. UC payments (benefits) are intended to provide temporary financial assistance to unemployed workers who meet the requirements of State law.

Regular UC: Provides up to 26 weeks of benefits for **eligible** unemployed workers based on their earnings prior to becoming unemployed.

Emergency Unemployment Compensation (EUC): A temporary, federally-funded extension of unemployment benefits for eligible individuals who have exhausted their Regular UC benefits and are still unemployed.

Extended Benefits (EB): A temporary, extension of unemployment benefits available to eligible individuals who have exhausted their Regular UC benefits and any temporary emergency unemployment benefits currently available.

Initial Claims: The count of notices of unemployment requesting a determination of eligibility and entitlement for UC benefits. A person can file multiple claims.

Continued Claims: The number of weeks that claimants are requesting payment of unemployment benefits. These claims include “waiting weeks” which do not receive payment and claims that are subsequently denied benefits.

Individual Payments: The distinct count of individuals who received unemployment compensation benefits.

Exhaustees: The count of individuals who have drawn the maximum amount of benefits to which he or she is entitled.

JOBS - Source: Pennsylvania Department of Labor & Industry, Current Employment Statistics (CES)

Each month the CES program surveys about 140,000 national businesses and government agencies in order to provide detailed industry data on employment, hours, and earnings of workers on non-farm payrolls. This is a collaborative effort between BLS and the states. CES produces a count of jobs, not of people.

Nonfarm Jobs: The total number of persons on establishment payrolls employed full or part time who received pay for any part of the pay period that includes the 12th day of the month.

Temporary and intermittent employees are included, as are any employees who are on paid sick leave, on paid holiday, or who work during only part of the specified pay period. Persons on the payroll of more than one establishment are counted in each establishment. Data exclude proprietors, self-employed, unpaid family or volunteer workers, farm workers, and domestic workers. Persons on layoff, strike, or leave without pay for the entire period, or who have not yet reported for work are not counted as employed. Government employment covers only civilian employees.

Seasonal Adjustment: Removes the change in employment that is due to normal seasonal hiring or layoffs (holidays, weather, etc.), thus leaving an over-the-month change that reflects only employment changes due to trend and irregular movements.

DEFINITIONS

INDUSTRY HIGHLIGHTS - Source: Center for Workforce Information & Analysis Strategic Early Notice Econometric Model; Quarterly Census of Employment and Wages

The Strategic Early Notice Econometric Model identifies companies and industries of probable importance. There are two types of companies: growing and declining. Growing companies and industries are experiencing significant employment growth. Declining companies and industries are experiencing significant employment decline. The model does not presuppose a cause for a company's decline or growth. Companies are selected based on an algorithmic model.

Growing Company: A company whose employment count has grown each quarter over the past year. Only those companies having at least 10 employees at the beginning of the measurement period and having employment growth of at least 10 percent are identified.

Declining Company: A company whose employment count has declined each quarter over the past year. Only those companies having at least 20 employees at the beginning of the measurement period and having an employment decline of at least 10 percent are identified.

PA EMPLOYER ACTIVITIES - Source: Based on media reports

Compilation of events and employment gain or loss may be unconfirmed and incomplete.

ECONOMIC INDICATORS - Source: Standard & Poor's S&P500 Index, Current Employment Statistics, Federal Reserve Bank of Pennsylvania

S&P 500 Index: A composite index of the common stock prices of 500 large publicly held companies traded in the United States. The S&P 500 index is an excellent leading indicator as to the direction of the economy and thus employment. Plotting the index's three-month simple moving average (SMA) versus the nine-month SMA shows interesting results. When the three-month SMA crosses the nine-month SMA, a prediction can be made as to the direction of the economy and employment.

PA CES Employment: Pennsylvania total nonfarm jobs.

PA Leading Index: A forecast of economic activity. The purpose of the index is to reflect where the economy is headed. The leading index is constructed from the state's current economic activity index, housing permits, initial unemployment claims, the index of vendor delivery time from the Philadelphia Federal Reserve Bank's *Business Outlook Survey*, and the spread between the yields on 10-year Treasury bonds and the fed funds rate. A change in direction of the index may signal a change in the direction of the economy. Source data is revised significantly from month to month.

PA Coincident Index: A measure of current economic activity. Individual economic indicators often produce conflicting signals on the health of the economy. For example, one indicator can be showing a gain while another reflects a loss. The purpose of the coincident index is to suppress these conflicting signals by combining a set of key measures to reflect the overall economic trend. The index is constructed from three monthly data series (payroll employment, average hours worked in manufacturing, and the unemployment rate) and one quarterly series (wage and salary disbursements). A change in direction of the index may signal a change in the direction of the economy. Source data is revised significantly from month to month.

DEFINITIONS

MASS LAYOFF STATISTICS - Source: Pennsylvania Department of Labor & Industry; Mass Layoff Statistics (MLS)

The MLS program collects and reports on mass layoff actions that result in workers being separated from their jobs. Monthly mass layoff numbers are from establishments which have at least 50 initial claims for unemployment compensation filed against them during a five-week period.

NEW HIRES - Source: Pennsylvania Department of Labor & Industry

New Hire Reporting is a process by which employers report information on all employees hired on or after January 1, 1998, to locate non-custodial parents, establish child support orders, or enforce existing orders. Company and individual data are confidential and cannot be reported on. However, the data can be aggregated to show where and in what industries hiring is taking place as an indication of what sectors of the economy are experiencing growth or decline. Approximately 60 percent of all new hires are captured. New hire counts by industry are an indication of trend only.

OTHER STATES RATES - Source: U.S. Bureau of Labor Statistics; Local Area Unemployment Statistics

BUSINESS EMPLOYMENT DYNAMICS - Source: U.S. Bureau of Labor Statistics

Business Employment Dynamics (BED) data track the expansion and contraction of employment for private businesses. These employment changes - gross job gains (expansions and openings) and gross job losses (reductions and closures) - are components of the net change in employment at the establishment level. These data help to provide a picture of the dynamic state of the labor market. For example, even in an economic recession there are businesses that hire as well as businesses that lay off workers.

HELP WANTED ONLINE ADS - Source: The Conference Board Help Wanted OnLine™ (HWOL)

The Conference Board Help Wanted OnLine data set provides real-time insight into the employment marketplace through the world's largest database of online job ads. Jobs ads can be classified by industry, occupation, employer, and geographic area. Data are analyzed for employment trends and to forecast economic conditions. The underlying data for The Conference Board HWOL are provided by Wanted Technologies Corporation.

SHORT-TERM FORECASTS - Source: IHS Global Insight

Global Insight's economic forecasts are based on past trends. These trends are used in conjunction with an econometric model to predict the future state of the economy. Global Insight provides economic and financial information on countries, regions and industries.

NEWS OF THE MONTH - Source: Pennsylvania Department of Labor & Industry

MAP OF UNEMPLOYMENT RATES BY COUNTY - Source: Pennsylvania Local Area Unemployment Statistics (LAUS).

