



Chamber News

November/December 2008

Mercersburg Area Chamber of Commerce

19 North Main Street • Mercersburg, PA 17236 • Phone: 717-328-5827
Email: info@mercersburg.org • Website: www.mercersburg.org

29TH ANNUAL MERCERSBURG TOWNFEST SEPTEMBER 27, 2008

Despite a soggy start to the 29th Annual Mercersburg Townfest, the sun came out, over 5,000 people attended and enjoyed the vendors lining East and West Seminary St., the family entertainment, games, and pony rides at Kids Corner, local blue grass band Hickory Ridge in the square and the Fall Festival at First United Methodist Church. Thank you to everyone who facilitated this success;

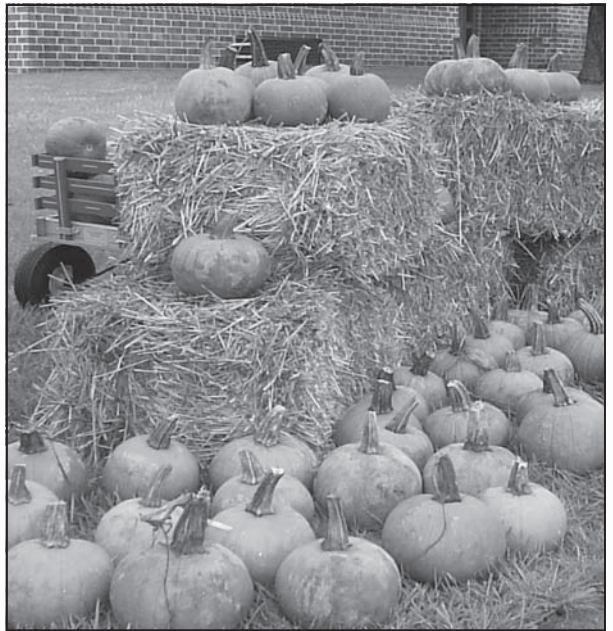
Event Sponsor – M&T Bank, Entertainment Sponsors – F&M Trust and First National Bank of Mercersburg and Community Sponsors – Franklin County Visitors Bureau, First United Methodist Church, Waste Management, Bell Insurance, D.L. Martin Co., Carl D. Pedersen, D.D.S., Whitetail Resort, Valley Quarries, Mercersburg Academy, Witter's Septic & Sanitation,

East Coast First Aid, Rotary Club of Mercersburg, Stoner's Hijos Hill, Inc., Cove Valley Youth Camp, Modnur's Pharmacy, First National Bank of Greencastle, Linger-Fries Funeral Home, Fulton County Medical Center, Long Acres Alpaca Farm, CRF Mechanical, Inc., Mercersburg Printing, APX Enclosures, Step by Step Dance Studio, Adams County National Bank, K.W. Reese, Inc., Comcast Spotlight, Chris' Titles & Tags, Hydra-Pneu, Inc., Chambersburg Dental Associates, Mercer-Vu Farms, Inc., Mercersburg Veterinary Clinic, Inc., Jane's Market Inc., Mercersburg Subway, Rockwell

Construction, Co., Inc., Creative Touch and Flower Basket & Gift Box, Fusting Florist.

Volunteers and community organizations: Judy Boyd, Gloria Pine, Kim Smith, Tammy Oberholzer, Theresa Gourley, Carrie Heckman, Shawn Meyers, Cheryl Shields, Stephen Charette, Alex McCarl, Kathy Eppich, Tammy Beaver, Jody Keefer, Mary Ann Schaff, M,M,P&W Ambulance Squad, M,M,P&W Fire Police, Mercersburg Borough, Tuscarora School District, and Whitetail Resort.

Planning has started for 2009's 30th Annual event. If you would like to get involved or join the committee please call us at 328-5827 or visit www.mercersburgtownfest.com.



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Upcoming Events

Power Lunch

November 12, 2008

Whitetail Resort

Speaker - Don MacAskill - President
Noon-1pm

MACC Annual Breakfast Meeting

November 24, 2008

Edwards Room, Keil Hall,

Mercersburg Academy

7:15-9am

Board of Directors

Executive Board Members

President

Theresa Gourley
Auto Sales Unlimited

Vice President

Shawn Meyers
Steiger, Steiger & Meyers Attorneys

Treasurer

Gloria Pine
First National Bank of Mercersburg

Secretary

Judy Boyd
Whitetail Resort

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Tea Time Tasties
Vicki Kieffer
Associate Member
Don Shenberger
Mercersburg Printing
Rick Hendrickson
Mercersburg Academy
Liz Martin
M&T Bank
Michele McFadden
Briar Patch Primitives
Rebecca E. Erb Ed.D.
Tuscarora School District
Amy Hissong
First National Bank of Greencastle

Staff

Executive Director
Mary-Anne Gordon

The Chamber News is a bi-monthly newsletter of the Mercersburg Area Chamber of Commerce. Submit your information by the 19th of each month for inclusion. The Chamber reserves the right to edit content of submissions for space limitations. Ideas, opinions and statements expressed in articles by contributors are not necessarily those of the Chamber.



Join us for the Holiday Chamber Mixer

December 16, 2008
5 to 7 p.m.

Hosted by
Wilson College
in alliance with Greater
Chambersburg, Mercersburg
Area, Greencastle-Antrim,
Shippensburg Area and
Greater Waynesboro
Chambers of Commerce

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"Bell Insurance is the only Penn National Agent with an office in Mercersburg and we fully support the Chamber+ insurance program for Mercersburg Area Chamber of Commerce members." - Edward L. Bell

Franklin County Economy Remains Strong

In light of recent developments on Wall Street, it is important for me to comment on our local economy, which continues to remain strong. I am in no way suggesting that we are experiencing a utopian environment, especially given the recent layoffs at JLG Industries, but comparatively speaking the Franklin County economy is among the one of the strongest in the Commonwealth, and arguably the strongest in the quad state region.

Franklin County's strength is the direct result of our economic diversification. For the last 23 years the FCADC, in cooperation with our elected officials, our community based development corporations, and chambers of commerce have worked aggressively to diversify our local economy so that it is not dependent on one single company or industry cluster. Today we've seen growth in the defense industry whereby the Letterkenny Army Depot has become a \$1 Billion "company" and now has more than 3,500 employees. Through the efforts of Congressman Bill Shuster and Senators Specter and Casey, the Depot recently received authorization for \$23 Million of new investment, which will include a new US Army Reserve Center. The growth at Letterkenny continues to enhance its military value and lessen the risk of a future downsizing.

As each of us travels around Franklin County, we see the growth of Summit Health. Summit is among the best managed healthcare systems in the Commonwealth of Pennsylvania. Its effect is two-fold: it provides us with state-of-the-art affordable healthcare; and with 3,000 employees it is the second leading employer in Franklin County. Like the defense sector, healthcare jobs pay significantly above average wages and provide a full range of employee benefits.

Manufacturing in Franklin County continues to be a dominant industry sector. We have all read reports on the decline of manufacturing across the United States, but here in Franklin County we remain an anomaly. Companies such as Manitowoc, Johnson Controls, ATI Engineered Products-Landis, Volvo Construction Equipment, TB Wood's, DL Martin Co., and Tyco Electronics are among the original equipment manufacturers in the County that compete successfully in a global economy. These are world class companies that directly employ several thousand workers and indirectly, through their suppliers and vendors, support several thousand additional jobs. The FCADC is currently negotiating with several manufacturers regarding expansion opportunities in the County, which we expect to announce formally in the next six months.

Transportation and Logistics is and will continue to be an expanding segment of our economy. Interstate 81 is one of the leading corridors in the Country for the movement of goods and services. Our strategic location, which is within an overnight's drive of approximately 50% of the North American population, makes Franklin County one of the premiere locations in the Country. As we drive north and south along 81, we see evidence of its impact with companies like Food Lion Distribution, Target Distribution, Ingram Books, K-Mart Distribution, and the new CSX Intermodal Terminal. It is important for me to dispel a common fallacy which is that the jobs being produced in the transportation and logistics sector are somehow inferior to other industrial positions. The fact is that wages and benefits in the logistics sector are very comparable to those in manufacturing sector.

It should also be noted that we are witnessing continued institutional growth, including the expansions and renovations of schools within all of our six school districts. The Franklin County Career and Technology Center is preparing to embark on a \$37 Million expansion, which will not only create construction jobs, but in the long run will help to better prepare our secondary students for jobs/careers found right here in Franklin County. In addition, there's continued growth on the campuses of Wilson College, Penn State Mont Alto, and Shippensburg University.

As everyone is aware, both Washington D.C. and Harrisburg get closer to us every day. With that phenomena we are seeing increasing numbers of professional and technology based companies looking to start and or relocate to our County. Candidly, this is a segment that we are actively trying to support given that it's an industry sector that can provide greater opportunities for many college graduates. Although not technically in Franklin County, the redevelopment of Fort Ritchie and the expected creation of 4,500 new "white collar" jobs over the next 15 years will have a direct impact on Franklin County, especially in the Waynesboro and Greencastle areas.

Could our circumstances change? Absolutely. The nation is currently experiencing an economic crisis of global proportion. For that reason, the FCADC supports the recent passage of the Emergency Economic Stabilization Act of 2008. While it is by no means a perfect piece of legislation, its passage was critical as a first step for restoring confidence in the credit markets. Without available credit to assist with capital needs and purchases, businesses could be forced to reduce output or cutback on inventory ultimately resulting in increased inflation and possible job-loss as a result of declining consumer markets. It will take time and there will be continued market fluctuation for the next several months but we are cautiously optimistic that the legislation will have its intended effect on stabilizing our national economy.

In the meantime, the FCADC will continue to work aggressively in supporting businesses throughout the County with a wide array of programs and services. For anyone interested in knowing more about opportunities for assistance, please visit our website at www.fcadc.com.

Mike Ross - President FCADC

NEWS.....

ANNUAL BREAKFAST

Mark your calendars, our Annual Breakfast Meeting will be held Monday November 24, 2008 in the Edward's Room at Keil Hall, Mercersburg Academy. Cost is \$20 per member and \$25 per nonmember.

Doors open at 7:15. Enjoy networking and a buffet service of carved ham, spinach quiche, roasted red tomato and bacon quiche, potatoes and fruit. Our end of the year meeting will commence at 8am with the retirement/ installation of board members, award presentation, and the chamber is honored to have Colonel Shapiro, Commander Letterkenny Army Depot address the membership and guests. Anticipated attendance is 100+.

Thank you event sponsor, First National Bank of Mercersburg, and Award Sponsor Summit Health. We currently have Table Sponsorship available for \$50, this includes 1 ticket to the event. The form for sponsorship is available at <http://mercersburg.org/events/2008Breakfast.pdf>.



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Dear Members of the Chamber of Commerce,

As financial times for people and businesses become a little leaner, it is vital that we utilize the resources we have to gain maximum return.

The United Way of Franklin County has been made aware that excellent scholarship opportunities have gone unclaimed. A few sited reasons for this are the lack of public knowledge, and lack of application skills.

The United Way has teamed up with one of the Leadership Franklin County teams to solve this problem for the future workers of Franklin County. The United Way goal is to develop a website for Franklin County youth and parents that will identify most scholarships available to them. The website will list scholarships by National, State, community, school district, and business.

We are requesting that all businesses that offer scholarships share their information with us so that the scholarship can be included on the website. Sponsorship of the website is also available to businesses.

Listing the scholarships on this site will benefit the students who are in search of funding to further their trade or education; it will benefit the parents by relieving them of stressful financial burden, it will benefit the community by allowing students to reach their potential and return to the community with supportive skills, and it will benefit company's and businesses by allowing the community to see how they give back.

Please send the details of your scholarship information or any questions to:
Cheri Kearney, leadership team member
ckearney@summithealth.org

MEMBERS IN THE NEWS

FIRST NATIONAL BANK OF MERCERSBURG

ROTZ & STONESIFER, P.C.



INVESTING IN EDUCATION PROJECT

On behalf of Tuscarora Wildlife Education Project, TWEP Director Rick Showalter accepts a \$2,000 donation from The First National Bank of Mercersburg represented by CEO Robert J. Fignar. The donation to TWEP was made through the state-sponsored Educational Improvement Tax Credit Program that allows PA businesses to use specific tax credits to provide educational improvement opportunities.



SUPPORTS LOCAL DEVELOPMENT ASSOCIATION

October 1, 2008 the accounting firm Rotz & Stonesifer, P.C. became the newest Life Member of the Tuscarora Area Development Association. Pictured left to right Todd F. Stonesifer CPA - Principal & Business Entities Group Manager, Lynn Rotz CPA- CEO, Founder & Managing Principal, and Mary-Anne Gordon - President, Executive Director Tuscarora Area Development Association.



INVESTING IN EDUCATION FOUNDATION

On behalf of Tuscarora Education Foundation, T.E.F. Treasurer Julie A. Statler accepts a \$1500.00 donation from The First National Bank of Mercersburg represented by CEO Robert J. Fignar. The donation to TEF was made through the state-sponsored Educational Improvement Tax Credit Program that allows PA businesses to use specific tax credits to provide educational improvement opportunities.



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Trudy Spielman
Owner

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Fax: 717-328-4349

Members In The News is a free section of this newsletter devoted to our membership. Please submit photos and news about your business by the 15th of each even numbered month for inclusion.

SPOTLIGHT ON NEW MEMBERS

BECK 'N' CALL CONCIERGE, LLC



Let Us Be Your Hands & Feet

Brandi S. Sarver - Owner
PO Box 177

Fayetteville, PA 17222

Phone: 717-352-4045

Email: beckncallus@comcast.net

Website: www.beckncallus.com

Beck 'N' Call Concierge, LLC, strives to provide services of the highest quality for all of its clients. Referrals to certain businesses are essential to this service. Businesses are referred based on the professional reputation of each company, agency, business, service or individual and are expected to provide quality service; however, Beck 'N' Call Concierge is not liable for any unsatisfactory services provided by any referred businesses or for any claims arising from any referred business' inability or failure to perform their contracted services in any way. Although Beck 'N' Call Concierge may suggest a referred business, it is the sole responsibility of Client to select the business which best suits their needs.

DESIGN DEVELOP QC, LLC



717-328-9613

designdevelop@comcast.net

Rick Everett - Owner
10328 Knob Rd.

Mercersburg, PA 17236

Phone: 717-328-9613

Fax: 717-328-5308

Email: Barbara.designdevelop@comcast.net

DesignDevelopQC, LLC (DDQC) is a family operated construction company specializing in custom built homes, and home improvement. DDQC has provided over twenty-five years of custom carpentry experience to the tri-state area. We welcome the opportunity to provide a free-estimate on any carpentry related project. DDQC's goal is to provide it's customers with competitive pricing while maintaining the highest quality of customer service, and custom carpentry, backed by a builder warranty. References are readily available for any type of project.

Also offering one of these homes as a vacation rental. Fantastic views from all windows! Come and unwind on Kaisey Mountain by the wood stove with a good book, or outdoors at one of four seating areas. Start your day rocking on the front deck with a good cup of coffee watching the morning unfold with spectacular sunrises. Then have lunch on the covered patio, just off the gourmet kitchen. In the evening plan a romantic dinner in the formal dining room offering a fantastic night view of Cumberland Valley, wrapping up the experience sitting by the open fire pit.

This immaculate, luxurious 3 story home has it all and is only 90 minutes from Washington D.C., and 5 minutes from Whitetail Ski and Golf Resort. Enjoy the comfort of 4 bedrooms (two of which are private suites) and 3 ½ baths, all tastefully decorated.

Plenty of private parking and attached garage to store all your outdoor gear.

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Issa G. Ziadeh

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SPOTLIGHT ON NEW MEMBERS

MOONEY & ASSOCIATES



John J. Mooney
5900 Ft. Loudon Rd.
Mercersburg, PA 17236
Phone: 717-328- 5217
Fax: 717-632-3612
Email: info@mooneyandassociates.com
Website: www.mooneyandassociates.com

At Mooney & Associates, Attorneys at Law, we listen to our clients and sincerely care about them. For excellent legal advice regarding personal injury, wrongful death, estates, real estate transactions, family law, divorce, criminal defense, civil litigation, and business law, contact our experienced legal team or call 877-632-4656 toll free. We devise innovative solutions to complex problems affecting individuals, families, and businesses.

ROUTE 5 GIFTS



Kim Smith - Owner
380 Wayne Ave.
Chambersburg, PA 17201
Phone: 1-800-5-RUOTE5
Email: web@route5.com
Website: www.route5.com

Our gallery features the work of nearly 800 national and international craftsmen. The store's humble beginning, 35 years ago, grew from Don Funk's woodworking business. Having no venue, he opened Route 5 on a startup budget of seventy dollars! Nestled in the Blue Ridge Mountains of south central Pennsylvania, Route 5 is now in its third location. People from all over the country (and the world, via the web) know about our gallery and the consistent high quality of the merchandise, the uniqueness of our products, and our unparalleled service. Route 5 has been nominated to the top 100 Craft Galleries in the U.S. by Niche Magazine for six consecutive years.

Locally, Route 5 has won for 15 years running, the Reader's Choice Award for "Best Gift Shop in the Cumberland Valley" by the readers of the Public Opinion newspaper.

Specializing in jewelry, wood, pottery, and glass, Route 5 has 3000 sq. feet of the finest crafts in the U.S. Our dedication to quality and customer service has earned us both national and local awards.

When you are in the area or when you are looking for that special something, stop by and visit us and our friendly staff. Let us show you around and share with you some of the finest craftsmanship in the country. Our website contains only a small fraction of what is available in the store, so if you have questions or needs, feel free to email us at shop@route5.com or call 1-800-5-ROUTE5.

WHITETAIL MOUNTAINSIDE REAL ESTATE, LLC



Judy Bonciu - Owner
13 South Main St.
Mercersburg, PA 17236
Phone: 717-328-9118
Fax: 717-328-4499
Email: jbonciu@comcast.net
Website: www.whitetailresortrealestate.com

Whitetail Mountainside Real Estate offers slope side and mountain view properties for purchase or vacation rentals. Invest in your soul at the place to be. Come see why the Whitetail Resort Community is tagged as the "beltway getaway". A short 90 minute escape from Washington & Baltimore brings you to the best kept secret of South Central PA. Retreat to our Mountain Resort to enjoy Skiing, Tubing, Golf, Hiking, Swimming, Tennis and a truly relaxing FAMILY setting.

Real Estate sales and rental opportunities abound from Slope side and Mountain Vista Studios and 2-5 bedroom Townhomes. Judy joined the Whitetail Real Estate office nearly 8 years ago and brings 20 + years of experience with her. She gained Broker status in 2006 and is presently Broker at Whitetail. She has marketed real estate in the Franklin County throughout her career, owning and operating several businesses.

MORE NEWS.....

FRANKLIN COUNTY EMPLOYMENT FIGURES

Time Period	Civilian Labor Force	Number Employment	Number Unemployment	Unemployment Rate (%)
Aug. 2008	84,100	80,100	4,000	4.7
Jul. 2008	83,600	79,900	3,700	4.4
Aug. 2007	80,000	77,300	2,700	3.3
5 Year Annual Average 2003 - 2007	76,020	73,260	2,740	3.6
10 Year Annual Average 1998 - 2007	72,230	69,400	2,840	3.9

This information is compiled by The Center for Workforce Information and Analysis. And sent to you courtesy of Derrick Donnell, Administrator PA CareerLink Franklin County 600 Norland Ave., Chambersburg, PA 17201 717-709-4901.



**American
Red Cross**

Bloodmobile Schedule: November Dates and Locations

DATE	FACILITY	ADDRESS	TOWN	TIME
11/21	Chambersburg Mall		Chambersburg	12pm-6pm
11/21	Lurgan Twp. Rec. Center	Cumberland Hwy.	Roxbury	1pm-7pm
11/22	Calvary United Methodist Church	150 Norlo Drive	Fayetteville	10am-4pm
11/25	First Assembly of God Church	525 East Leitersburg St.	Greencastle	12pm-6pm
11/28	Trinity United Church of Christ	30 West North St.	Waynesboro	10am-4pm

Contact: Allen White Office: (717) 264-6214 Email: awhite@franklin-redcross.org

Return on Investment (ROI) – a hot topic for local businesses. Penn State Mont Alto Continuing Education hosted two ROI seminars at the Franklin County Career and Technology Center in Chambersburg on August 21 and September 29. The events were sponsored by the Franklin County Area Development Corporation.

A total of sixteen organizations from industries such as healthcare, finance, and manufacturing attended the informative and interactive events. The speaker, Eric Bergstrom of Penn State University, demonstrated expert knowledge on the topic of ROI. He shared his broad experience with the group and identified some of the ways to measure this important business component. Bergstrom also led participants through a specific ROI exercise and received positive feedback from the group.

A four-year study by the American Society for Training and Development shows that organizations that invest \$1,500 per employee in training, compared with those that spend only \$125, experience an average of 24% higher gross profit margins and a 218% higher income per employee!

Want to know more about measuring your return on investment? Call Penn State Mont Alto Continuing Education today at 717-709-0778.



HOW TO THRIVE IN AN ECONOMIC DOWNTURN

Rising costs, declining consumer confidence, tighter access to credit and financing – times are tough for small businesses. Small businesses in any sector, however, should take this opportunity to make changes that will benefit their business in the long run. In fact, many of the tips to survive (and thrive) in an economic downturn contain the same advice that SBDC consultants give clients to engage in smart, efficient growth at any time.

1. Reposition your business to take advantage of your most profitable product or service and therefore improve your gross profit margins. Ideally, your organization should have been engaged in strategic planning before any difficulties, but if not, now is the time.
2. Communicate the realities of your business situation with employees to minimize morale issues from misinformation. You should also solicit input and engage employees in any repositioning efforts. Not only are they key stakeholders in the change but they also have access to valuable customer information that should guide any repositioning and are the resources you need to fuel continuous improvement.
3. “Bootstrap” your business and remember that your goal is to maximize cash flow. Maximizing cash flow requires reducing costs as well as increasing revenues wherever possible. Among other things, implementing tip 1 should increase cash flow for the business. You may contact the Shippensburg SBDC to schedule a site visit with an environmental specialist who can assist your business with an energy audit to reduce energy-related costs. SBDC business consultants can also work with your business to identify other costs savings, both long term and short term.
4. Examine your organizational structure and, if appropriate, consider employee reduction. Make sure that you keep staff that you need to preserve the company’s ability to meet those needs that customers value most. Consider alternatives to layoffs such as freezing salaries, temporarily reducing benefits or temporary reduction in hours. Make sure you are following tip 2 as you implement this phase.

Change is never easy for a business and you may need to make significant changes to your business in order to meet the challenges of the current economic downturn. You should attempt to view these changes as positive developments for your business and embrace the opportunity.

Robin Burtner, MBA, M.A., Operations Manager Shippensburg University Small Business Development Center
405 Grove Hall, Shippensburg University, 1871 Old Main Drive, Shippensburg, PA 17257
717-477-1935 voice, 717-477-4010 fax, rebutner@ship.edu

Manager's Corner: *Boards Should Do Board Stuff*

I've heard the same question from three Board Presidents over the past few weeks: So how do we make sure we implement the strategic plan we just completed?

My answer: That's your job as the board president. Make Strategic Plan updates a regular part of your monthly or at least quarterly board meetings. Put it on the agenda; then address it. If you don't track it, monitor it, and coordinate with the CEO and others as appropriate to make sure action is being taken, who will? Your CEO may - or may not. If your strategic plan is not important enough to you to track, why bother to develop one in the first place?

Now, I do believe I know why these board presidents are really asking the question: They don't understand what their job as a board - and specifically - a board president is. Boards of directors are supposed to give direction to the CEO or administrator. The boards are supposed to determine strategy based upon their expertise and ability to see the big picture because --- now pay attention to this part --- they're not wrapped up in the day-to-day management issues of the organization. This is where many boards run into problems. The board president and members are often too involved in the day-to-day management of the organization. Because many organizations have limited or weak management, many boards "get really involved" in the business, and often end up being "doers" and "wannabe managers." They then stumble over themselves and the "real managers" on who's doing what, and they lose sight of what they're supposed to be doing as a board: determining strategy, monitoring and providing direction to the CEO, tracking the financials, and planning for leadership succession. Who has time for that when you're involved with determining vacation schedules with staff?

So what can a board do?

1. Let management do its job. Get out of the way. Stay out of the day-to-day management issues.
2. Find stronger managers/leaders if necessary who are capable of handling the details so you can focus on board issues.
3. Remember, the management team works for you - you don't work for them. If you're doing things the managers should be doing, become aware of it, make them aware of it, and start doing your respective jobs.



Boards should do board stuff. Managers should do management stuff. It tends to work better that way.

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Each Office Independently Owned and Operated

MACC Autumn Golf Outing

Whitetail Golf Resort Friday October 10, 2008



October 10, 2008 was the nicest day of this fall season, and 96 golfers were able to enjoy it when they participated in the MACC 2nd Annual Golf Outing at Whitetail Resort. Each player had a chance to play for 4 different hole in one prizes at each Par 3 and received a gift bag from the Office of Admission and Financial Aid and Office of Summer and Extended Programs at Mercersburg Academy, 1 free club and bag of tees from the chamber and a sleeve of balls from Marti Statler, AFLAC, all at no cost. Thank you Sponsors - Event - C,F,P&M and Penn National Insurance, Cart - F&M Trust and Bell Insurance, Beverage - Auto Sales Unlimited, Inc., Meal - First National Bank of Mercersburg, Snack - Office of Admission and Financial Aid and Office of Summer and Extended Programs at Mercersburg Academy, Range - First National of Greencastle, Hole - PA CAREER Link of Franklin County, Stoners' Hijos Hill, Inc., A.S. Bendell, LLC Geo Thermal Heating and Cooling, Friends of Rich Alloway, Summit Health, C&T Industrial Supply, Valley Quarries, KDB Accounting Associates, Inc, D.L. Martin Co., PCI Insurance, Waste Management, Franklin County Visitors Bureau, Tee - Steiger, Steiger & Meyers, Drs. Thorne & Hollingshead, Lininger-Fries Funeral Home, Celestin's Restaurant, Carl D. Pederson, D.D.S., Rotary Club of Mercersburg, Hoffman Chevrolet-Buick, Rotz and Stonesifer, P.C.. Thanks for the donations - DM Evans and Flannerys for the adult beverages, First National of Mercersburg for the water, Marti Statler for the sleeves of balls, and Pictures Plus for the team photos. Special thanks to the volunteers who made it all happen: Theresa Gourley, Amy Hissong, Marti Statler, Rachel Sheaffer, Lori Perkins, Ed Warren, John Rotz, Carrie Heckman, Liz Martin and Paula Smee.



MERCERSBURG WOMEN'S CLUB

CENTENNIAL CELEBRATION FASHION SHOW

OCTOBER 25TH

The event was a success! Attendees enjoyed a luncheon provided by Fountainhead Country Club followed by a fashion show. Fashion included both contemporary women's clothing and vintage attire from the past 100 years. Modeled by Women's Club members, family, friends and local business women. Proceeds from the event will be used for the brick sidewalk in front of the Fendrick Library. Engraved bricks are being offered for sale to the public as well. Contact Betty Stenger for information about these bricks 328-2426.



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